

# Parkland Fuel Corporation

## Consolidated Balance Sheets

(Unaudited)

(in 000's of Canadian Dollars)	As at June 30, 2012	As at December 31, 2011	As at January 1, 2011
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	102,651	24,905	18,523
Restricted cash	-	3,000	-
Accounts receivable (Note 6)	319,254	329,758	285,270
Income tax receivable	-	-	788
Inventories (Note 7)	67,371	84,257	61,722
Risk management (Note 8)	583	347	-
Prepaid expenses and other	13,000	8,629	11,703
	<b>502,859</b>	<b>450,896</b>	<b>378,006</b>
Property, plant and equipment (Note 9)	246,854	246,961	242,597
Intangible assets (Note 10)	110,095	119,378	118,352
Goodwill (Note 11)	89,883	89,883	90,369
Loan receivables (Note 12)	7,945	6,307	3,585
Deferred tax asset	9,854	10,024	8,253
	<b>967,490</b>	<b>923,449</b>	<b>841,162</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Accounts payable and accrued liabilities	249,441	196,360	169,918
Dividends declared and payable	5,638	5,469	5,622
Income tax payable	9,915	17,026	-
Deferred revenue	385	4,533	5,215
Long-term debt - current portion (Note 13)	1,054	2,779	80,392
Risk management (Note 8)	1,594	-	-
Other long-term liabilities - current portion	295	2,236	1,223
	<b>268,322</b>	<b>228,403</b>	<b>262,370</b>
Long-term debt (Note 13)	200,490	228,241	240,649
Other long-term liabilities	-	313	2,339
Convertible debentures (Note 14)	136,698	135,544	133,360
Asset retirement obligations (Note 15)	27,281	25,478	12,338
Refinery remediation accrual (Note 16)	11,666	11,242	6,827
Deferred tax liability	4,115	8,034	3,475
	<b>648,572</b>	<b>637,255</b>	<b>661,358</b>
<b>Shareholders' Equity</b>			
Shareholders' capital (Note 17)	324,596	300,981	179,804
Contributed surplus	2,489	1,814	-
Accumulated other comprehensive loss	(1,594)	-	-
Deficit	(6,573)	(16,601)	-
	<b>318,918</b>	<b>286,194</b>	<b>179,804</b>
	<b>967,490</b>	<b>923,449</b>	<b>841,162</b>

Commitments (Note 21)  
Contingencies (Note 26)  
Subsequent Events (Note 27)

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Parkland Fuel Corporation

## Consolidated Statements of Income

For the three and six months ended June 30, 2012 and 2011

(Unaudited)

(in 000's of Canadian Dollars and shares except per share amounts)	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011 (restated <sup>1</sup> )	2012	2011 (restated <sup>1</sup> )
Sales and operating revenue	<b>1,014,977</b>	950,290	<b>2,079,336</b>	1,905,389
Cost of sales, excluding depreciation	<b>905,411</b>	861,152	<b>1,858,765</b>	1,702,631
Operating costs	<b>35,426</b>	40,572	<b>79,925</b>	88,209
Marketing, general and administrative	<b>19,704</b>	23,890	<b>39,352</b>	43,889
Depreciation and amortization	<b>12,971</b>	20,017	<b>26,452</b>	37,367
Customer finance income	<b>(1,129)</b>	(691)	<b>(1,659)</b>	(1,280)
Finance costs (Note 18)	<b>5,942</b>	8,382	<b>11,460</b>	17,268
Loss/(gain) on disposal of property, plant and equipment	<b>120</b>	436	<b>680</b>	(455)
Realized risk management loss (Note 8)	<b>4,111</b>	-	<b>4,458</b>	-
Unrealized risk management (gain) loss (Note 8)	<b>(2,715)</b>	-	<b>1,194</b>	-
Earnings (loss) before income taxes	<b>35,136</b>	(3,468)	<b>58,709</b>	17,760
Income tax expense (recovery)				
Current	<b>10,274</b>	1,052	<b>19,006</b>	7,679
Deferred	<b>(1,084)</b>	(307)	<b>(3,748)</b>	(1,991)
Net earnings (loss)	<b>25,946</b>	(4,213)	<b>43,451</b>	12,072
Net earnings per share (Note 5)				
- Basic	<b>0.39</b>	(0.09)	<b>0.66</b>	0.21
- Diluted	<b>0.37</b>	(0.09)	<b>0.62</b>	0.21
Shares outstanding	<b>66,335</b>	54,048	<b>66,335</b>	62,120

<sup>(1)</sup>In calculating the IFRS transitional impact as at December 31, 2010, the corporation used an incorrect effective tax rate to value deferred timing differences. As a result, in the second quarter of 2011, and six months ended June 30, 2011 Parkland's deferred income tax expense was overstated by \$5,100 and net earnings were understated by \$5,100. This error was corrected and disclosed in the September 30, 2011 unaudited condensed Interim Consolidated Financial Statements.

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

## Parkland Fuel Corporation

### Consolidated Statements of Comprehensive Income

(Unaudited)

(in 000's of Canadian Dollars)	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011 (restated <sup>1</sup> )	2012	2011 (restated <sup>1</sup> )
Net earnings (loss)	25,946	(4,213)	43,451	12,072
Other comprehensive loss				
Loss on interest rate swaps (Note 8)	(374)	-	(1,594)	-
Comprehensive loss	(374)	-	(1,594)	-
Total comprehensive income (loss)	25,572	(4,213)	41,857	12,072

<sup>(1)</sup>In calculating the IFRS transitional impact as at December 31, 2010, the corporation used an incorrect effective tax rate to value deferred timing differences. As a result, in the second quarter of 2011, and six months ended June 30, 2011 Parkland's total comprehensive income was understated by \$5,100. This error was corrected and disclosed in the September 30, 2011 unaudited condensed Interim Consolidated Financial Statements.

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# Parkland Fuel Corporation

## Consolidated Statements of Changes in Equity

(Unaudited)

	For the three months ended June 30,					
	Shareholders' capital	Contributed Surplus	Deficit	Accumulated Other Comprehensive Loss	Total	Number of shares
<b>2012</b>						
Balance, beginning of period	312,570	2,263	(15,684)	(1,220)	297,929	65,390
Net earnings for the period	-	-	25,946	-	25,946	-
Other comprehensive loss	-	-	-	(374)	(374)	-
Dividends	-	-	(16,835)	-	(16,835)	-
Share incentive compensation	-	297	-	-	297	-
Issued under dividend reinvestment plan, net of issue costs	11,830	-	-	-	11,830	909
Issued under share option plan	196	(71)	-	-	125	36
Balance, end of period	324,596	2,489	(6,573)	(1,594)	318,918	66,335
2011	(restated <sup>(1)</sup> )					
Balance, beginning of period	186,227	230	2,589	-	189,046	54,048
Net earnings and comprehensive income for the period	-	-	(4,213)	-	(4,213)	-
Dividends	-	-	(14,527)	-	(14,527)	-
Share incentive compensation	-	231	-	-	231	-
Issued under dividend reinvestment plan, net of issue costs	9,380	-	-	-	9,380	806
Issued for cash, net of issue costs	82,597	-	-	-	82,597	7,130
Issued under share option plan	909	-	-	-	909	135
Issued upon conversion of debentures	25	-	-	-	25	1
Balance, end of period	279,138	461	(16,151)	-	263,448	62,120

	For the six months ended June 30,					
	Shareholders' Capital	Contributed Surplus	Deficit	Accumulated Other Comprehensive Loss	Total	Number of shares
<b>2012</b>						
Balance, beginning of period	300,981	1,814	(16,601)	-	286,194	64,354
Net earnings for the period	-	-	43,451	-	43,451	-
Other comprehensive loss	-	-	-	(1,594)	(1,594)	-
Dividends	-	-	(33,423)	-	(33,423)	-
Share incentive compensation	-	746	-	-	746	-
Issued under dividend reinvestment plan, net of issue costs	23,310	-	-	-	23,310	1,821
Issued under share option plan	305	(71)	-	-	234	51
Issued on vesting of restricted shares	-	-	-	-	-	109
Balance, end of period	324,596	2,489	(6,573)	(1,594)	318,918	66,335
2011	(restated <sup>(1)</sup> )					
Balance, beginning of period	179,804	-	-	-	179,804	53,164
Net earnings and comprehensive income for the period	-	-	12,072	-	12,072	-
Dividends	-	-	(28,223)	-	(28,223)	-
Share incentive compensation	-	461	-	-	461	-
Issued under dividend reinvestment plan, net of issue costs	15,199	-	-	-	15,199	1,331
Issued for cash, net of issue costs	82,597	-	-	-	82,597	7,130
Issued under share option plan	1,513	-	-	-	1,513	227
Issued on vesting of restricted shares	-	-	-	-	-	267
Issued upon conversion of debentures	25	-	-	-	25	1
Balance, end of period	279,138	461	(16,151)	-	263,448	62,120

<sup>(1)</sup> In calculating the IFRS transitional impact as at December 31, 2010, the Corporation used an incorrect effective tax rate to value deferred timing differences. As a result, as at December 31, 2010, Parkland's deferred income tax expense was understated by \$5,100 and net earnings, total comprehensive income, and retained earnings were overstated by \$5,100. This error was corrected and disclosed in the September 30, 2011 Interim Consolidated Financial Statements.

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

# Parkland Fuel Corporation

## Consolidated Statements of Cash Flows

(Unaudited)

(in 000's of Canadian Dollars)	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011 (restated <sup>1</sup> )	2012	2011 (restated <sup>1</sup> )
<b>Cash Provided by Operations</b>				
Net earnings (loss)	25,946	(4,213)	43,451	12,072
Adjustments for:				
Depreciation and amortization	12,971	20,017	26,452	37,367
Loss/(gain) on disposal of property, plant and equipment	120	436	680	(455)
Share incentive compensation	297	231	746	461
Refinery remediation accrual	285	318	425	414
Accretion expense on asset retirement obligation	634	211	857	1,048
Accretion on convertible debentures (Note 14)	577	331	1,154	1,044
Deferred taxes	(1,084)	(307)	(3,748)	(1,991)
Cash expenditures on asset retirement obligation	(371)	(63)	(766)	(270)
Net changes in non-cash working capital (Note 22)	22,509	33,323	64,086	(20,926)
Cash from operating activities	61,884	50,284	133,337	28,764
<b>Financing Activities</b>				
Long-term debt repayments	(29,497)	(358,582)	(129,097)	(384,968)
Proceeds from long-term debt	29,084	293,376	97,175	337,776
Repayment bank indebtedness	-	(25,000)	-	-
Dividends to shareholders, net of dividend reinvestment plan	(4,957)	(4,510)	(9,987)	(12,889)
Shares issued for cash	196	83,506	305	84,110
Cash (used for) from financing activities	(5,174)	(11,210)	(41,604)	24,029
<b>Investing Activities</b>				
Acquisition of Cango Incorporated, net of cash acquired (Note 20a)	-	(14,787)	-	(14,787)
Acquisition of Island Petroleum, net of cash acquired (Note 20b)	-	-	-	(12,173)
Increase in loan receivables	(318)	(1,765)	(1,638)	(2,220)
Additions of property, plant and equipment	(9,334)	(6,858)	(20,279)	(12,820)
Additions of intangibles	-	(50)	-	(50)
Proceeds on sale of property, plant and equipment and intangibles	1,800	-	4,930	2,740
Cash used for investing activities	(7,852)	(23,460)	(16,987)	(39,310)
Increase in cash	48,858	15,614	74,746	13,483
Cash, beginning of period	53,793	16,392	27,905	18,523
Cash, end of period	102,651	32,006	102,651	32,006
<b>Supplementary Cash Flow Information</b>				
Interest paid	6,686	9,934	9,035	14,865
Interest received	1,129	691	1,659	1,280
Income taxes paid	26,384	127	26,039	127

<sup>(1)</sup>In calculating the IFRS transitional impact as at December 31, 2010, the corporation used an incorrect effective tax rate to value deferred timing differences. As a result, in the second quarter of 2011, and six months ended June 30, 2011 Parkland's deferred income tax expense was overstated by \$5,100 and net earnings were understated by \$5,100. This error was corrected and disclosed in the September 30, 2011 unaudited condensed Interim Consolidated Financial Statements.

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

## **1. REPORTING ENTITY AND DESCRIPTION OF THE BUSINESS**

Parkland Fuel Corporation and its wholly owned subsidiaries (collectively the "Corporation" or "Parkland") is a Canadian independent marketer and distributor of fuels, managing a nationwide network of sales channels for retail, commercial, wholesale and home heating fuel customers. The consolidated financial statements include the accounts of Parkland Fuel Corporation and its wholly-owned subsidiaries. Parkland Fuel Corporation was incorporated under the laws of the Province of Alberta on March 9, 2010 and has its corporate head office at Suite 236, Riverside Office Plaza, 4919 59<sup>th</sup> Street, Red Deer, Alberta.

## **2. BASIS OF PREPARATION**

### **(a) General Information**

These condensed consolidated interim financial statements were approved for issue by the board on August 9, 2012.

### **(b) Statement of Compliance**

These unaudited condensed interim consolidated financial statements are prepared and reported in Canadian dollars in accordance with Canadian generally accepted accounting principles as set out in the Handbook of the Canadian Institute of Chartered Accountants ("CICA Handbook"). The CICA Handbook incorporates International Financial Reporting Standards ("IFRS") and publically accountable enterprises, like the Corporation, are required to apply such standards. These unaudited interim financial statements have been prepared in accordance with IFRS applicable to the preparation of interim financial statements and International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, and the accounting policies applied in these unaudited condensed interim consolidated financial statements are based on IFRS effective on June 30, 2012.

These unaudited condensed interim consolidated financial statements do not include all of the information required for full annual financial statements. These unaudited condensed interim consolidated financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2011 which have been prepared in accordance with International Financial Reporting Standards ("IFRS").

### **(c) Use of Estimates**

The preparation of the condensed interim consolidated financial statements necessarily involves the use of estimates and approximations. Should the underlying assumptions change, the actual amounts could differ from those estimated.

Estimates are used when appropriate for accounting purposes. These estimates are subject to measurement uncertainty and the effect on the financial statements of future periods could be material.

Estimates are used when accounting for items such as amortization of property, plant and equipment, asset retirement obligations, the refinery remediation accrual, value in use calculations for impairment, intangible assets and goodwill, impairment and valuation allowances for accounts receivable and inventory, contingent liabilities including matters in litigation, fair value of financial instruments, amortization and income taxes, grants of options and restricted share units, and calculation of fair values for the debentures.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Parkland's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended December 31, 2011.

## **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Except as described below, the accounting policies adopted by Parkland in these condensed consolidated interim financial statements are the same as those applied by Parkland in its consolidated financial statements as at and for the year ended December 31, 2011.

### **(a) Derivative Financial Instruments**

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value.

Any changes to the fair value during the year are recorded in the consolidated statement of income and loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition of profit or loss depends on the nature of the hedge relationship.

### **(b) Hedge Accounting**

Parkland has designated certain interest rate swaps as hedging instruments.

At the inception of the hedge relationship, Parkland documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and

strategy undertaken for hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, Parkland documents whether the hedging instrument is highly effective in offsetting changes in fair value or cash flows of the hedged item attributable to the hedged risk.

#### **4. RECENTLY ANNOUNCED ACCOUNTING PRONOUNCEMENTS**

Parkland is in the process of evaluating the impact of the following new requirements and has not decided whether to early adopt the following standards.

##### **(a) IFRS 9 – Financial Instruments**

In November 2009, as part of the International Accounting Standards Board's (IASB) project to replace International Accounting Standard (IAS) 39 Financial Instruments: Recognition and Measurement, the IASB issued the first phase of IFRS 9 Financial Instruments, that introduces new requirements for the classification and measurement of financial assets. The standard was revised in October 2010 to include requirements regarding classification and measurement of financial liabilities and is applicable for annual periods starting on or after January 1, 2015. The full impact of the changes in accounting for financial instruments will not be known until the IASB's project has been completed.

##### **(b) IFRS 13 - Fair Value Measurement**

On May 12, 2011 the IASB issued IFRS 13, a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. Under existing IFRS, guidance on measuring and disclosing fair value is dispersed among the specific standards requiring fair value measurements and in many cases does not reflect a clear measurement basis or consistent disclosures. IFRS 13 is effective for annual periods beginning on or after January 1, 2013, with early adoption allowed.

##### **(c) IAS 1 – Financial Statement Presentation**

On June 16, 2011 the IASB issued amendments to IAS 1 Financial Statement Presentation. These amendments improve the presentation of components of other comprehensive income. The new requirements are effective for annual periods beginning on or after July 1, 2012.

There are no other standards, amendments or interpretations that have been issued, but are not yet effective, that the Corporation anticipates will have a material effect on the consolidated financial statements once adopted.



## 5. EARNINGS ANALYSIS AND EARNINGS PER SHARE

	For the six months ended June 30,	
	2012	2011
Net earnings, basic	43,451	12,072
Interest and accretion on convertible debentures, net of tax	4,148	3,950
Net earnings, diluted	47,599	16,022
Earnings per share		
- basic	0.66	0.21
- diluted	0.62	0.21
Equivalent shares outstanding, beginning of period	64,354	53,164
Weighted average of Common Shares issued	-	4,200
Weighted average of equivalent shares issued pursuant to restricted share unit plan	109	268
Weighted average of equivalent shares issued pursuant to dividend reinvestment plan	1,079	1,003
Weighted average of equivalent shares issued pursuant to exercise of share options	22	177
Denominator utilized in basic earnings per share	65,564	58,812
Incremental equivalent share options that were dilutive	54	58
Incremental equivalent shares for debentures that were dilutive	10,648	12,217
Denominator utilized in diluted earnings per share	76,266	71,087

## 6. ACCOUNTS RECEIVABLE

	June 30, 2012	December 31, 2011
Trade accounts receivable	261,951	282,339
Miscellaneous, government and other non-trade accounts receivable	67,553	58,086
Allowance for doubtful accounts	(10,250)	(10,667)
	319,254	329,758

Miscellaneous, government and other non-trade accounts receivable includes over-remittances of fuel and other taxes made to federal and provincial jurisdictions.

## 7. INVENTORIES

	June 30, 2012	December 31, 2011
Gas and diesel	41,620	52,098
Propane	836	2,324
Agricultural inputs	3,184	7,403
Lubricants	18,905	19,606
Other	2,826	2,826
	67,371	84,257

For the three and six months ended June 30, 2012, the amount of inventory recognized as cost of goods sold amounted to \$905,411 and \$1,858,765, respectively (\$861,152 and \$1,702,631 for the three and six months ended June 30, 2011, respectively).

## 8. RISK MANAGEMENT

The fair value of the outstanding NYMEX New York harbour WTI to heating oil and gasoline put option contracts (the "risk management asset") are reflected on the consolidated balance sheets with the changes during the period recorded in the consolidated statements of income and loss within realized and unrealized risk management loss.

The fair value of the outstanding interest rate swaps (the "risk management liability") are reflected on the consolidated balance sheets with the changes during the period recorded in the other comprehensive loss.

As at June 30, 2012 and December 31, 2011, the risk management asset, and the risk management liability were measured at fair value based on "Level 2 inputs".

The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

### Risk Management Asset

NYMEX New York harbour WTI to heating oil and gasoline put option contracts are carried at fair value as follows:

	January 1, 2012 to June 30, 2012	January 1, 2011 to December 31, 2011
Total fair value, beginning of period	347	-
Additions	5,888	1,275
Unrealized loss	(1,194)	(928)
Realized loss	(4,458)	-
Total fair value, end of period	583	347

Fair values are determined using external counterparty information, which is compared to observable market data. Parkland limits its credit risk by executing counterparty risk procedures which include transacting only with financial institutions within Parkland's Credit Facility (see Note 13).

Parkland had the following put option contracts (represented as the difference between NYMEX New York harbour WTI to heating oil and gasoline) outstanding as at June 30, 2012.

<b>Notional Volume and Term</b>	<b>Pricing</b>	<b>Fair Value</b>
<b>Heating Oil</b>		
80,000 bbls per month in the months of July to September, 2012	US\$22.50/bbl	<b>85</b>
73,000 bbls per month in the months of October to December, 2012	US\$25.00/bbl	<b>498</b>
		<b>583</b>

### **Risk Management Liability**

Interest rate swaps designated and effective as hedging instruments are carried at fair value as follows:

	<b>January 1, 2012 to June 30, 2012</b>	January 1, 2011 to December 31, 2011
Total fair value, beginning of period	-	-
Loss during the period	<b>1,594</b>	-
Total fair value, end of period	<b>1,594</b>	-

The loss on the interest swap for three and six months ended June, 2012 of \$374 and \$1,594, respectively represent the amounts before the tax impact. The amount of deferred tax related to \$374 is \$96 and \$1,594 is \$408.

## **BUSINESS RISKS**

### **Credit Risk**

A substantial portion of Parkland's accounts receivable balance is with customers in the oil and gas, mining and forestry industries and is subject to normal industry credit risks. The credit risk is minimized by Parkland's broad customer and geographic base. Parkland manages its exposure to credit risk through rigorous credit granting procedures, typically short payment terms and security interests where applicable. Parkland attempts to closely monitor the financial conditions of its customers and the industries in which they operate. Parkland performs ongoing credit evaluations of its customers and outstanding debts are regularly monitored and when deemed uncollectible a provision is established. At June 30, 2012, the provision for impairment of credit losses was \$10,250 (December 31, 2011 - \$10,667).

Parkland does not have a significant credit exposure to any individual customer. Parkland reviews each new customer's credit history before extending credit and conducts regular

reviews of its existing customers' credit performance. The maximum exposure to credit risk at the reporting date is the carrying value of Parkland's accounts receivable balance. Parkland does not hold any collateral as security.

<b>As at June 30, 2012</b>	<b>Current or within terms</b>	<b>31 - 60 Days past terms</b>	<b>61 - 90 Days past terms</b>	<b>Over 90 Days past terms</b>	<b>Total</b>
Accounts Receivable	218,988	9,411	8,422	14,880	251,701
Accounts Payable	239,731	6,507	1,283	1,920	249,441

  

<b>As at December 31, 2011</b>	<b>Current or within terms</b>	<b>31 - 60 Days past terms</b>	<b>61 - 90 Days past terms</b>	<b>Over 90 Days past terms</b>	<b>Total</b>
Accounts Receivable	250,831	7,571	4,803	8,467	271,672
Accounts Payable	194,728	1,374	184	74	196,360

### Interest Rate Risk

Parkland is exposed to market risk from changes in the Canadian prime interest rate and Bankers' Acceptance rate which can impact its borrowing costs. Parkland analyzes the interest rate risk on a regular basis and mitigates that risk by considering refinancing, renewal of existing credit lines and hedging options. A 1% change in these interest rates would have caused an increase or decrease to earnings for the three and six month period ended June 30, 2012 of \$500 and \$1,000, respectively (\$2,202 and \$3,050 for the three and six months ended June 30, 2011, respectively).

Parkland is exposed to market risk, primarily related to changes in interest rates. On March 15, 2012, Parkland entered into interest rate swaps covering \$150,000 of borrowings under its Credit Facility (see Note 13). The swaps require Parkland to pay a fixed interest rate of 1.69% plus 2.25%. The interest rate swaps expire on June 30, 2014 and Parkland will be exposed to variations in the interest rate on its Credit Facility after this date unless Parkland enters into additional hedging agreements in the future.

### Foreign Currency Rate Risk

Parkland purchases certain products in U.S. dollars and sells such products to its customers typically in Canadian dollars. As a result, fluctuations in the value of the Canadian dollar to the unbilled U.S. dollar can result in foreign exchange gains and losses. As at June 30, 2012 Parkland had U.S. dollar accounts payable totalling \$US1,038 and U.S. dollar cash of \$US235. Parkland purchases U.S. funds as required to pay U.S. dollar denominated invoices. Parkland does not forward contract purchases of U.S. funds. U.S. dollar accounts payable are payable in terms of less than 15 days. In the opinion of Parkland management there is no significant risk of exposure to foreign exchange loss due to fluctuations of exchange rates.

## Liquidity Risk

Liquidity risk is the risk that Parkland will encounter difficulties in meeting its short term financial obligations. Cash liquidity of Parkland is mainly provided by cash flows from operating activities and borrowings available under its Credit Facility (see Note 13). In managing liquidity risk, Parkland has access to various credit products at competitive rates. As at June 30, 2012, Parkland has available unused credit facilities in the amount of \$218,458 (December 31, 2011 - \$194,298). Parkland believes it has sufficient funding through the use of its facility to meet foreseeable borrowing requirements.

Undiscounted cash outflows relating to financial liabilities are outlined in the tables below:

<b>As at June 30, 2012</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Thereafter</b>	<b>Total</b>
Accounts payable	249,441	-	-	-	-	-	249,441
Dividends declared and payable	5,638	-	-	-	-	-	5,638
Long-term debt, including capital lease obligations <sup>(1)</sup>	4,292	7,820	203,653	95	60	679	216,599
Obligations under operating leases	3,750	6,021	4,481	3,953	3,499	10,710	32,414
Other long-term liabilities <sup>(1)</sup>	58	268	-	-	-	-	326
Convertible debentures <sup>(1)</sup>	4,507	8,940	106,150	47,561	-	-	167,158

(1) Principal and interest, including current portion

<b>As at December 31, 2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>Thereafter</b>	<b>Total</b>
Accounts payable	196,360	-	-	-	-	-	196,360
Dividends declared and payable	5,469	-	-	-	-	-	5,469
Long-term debt, including capital lease obligations <sup>(1)</sup>	11,653	9,850	231,951	95	60	679	254,288
Obligations under operating leases	5,975	6,530	5,121	4,113	3,499	10,723	35,961
Other long-term liabilities <sup>(1)</sup>	2,448	288	-	-	-	-	2,736
Convertible debentures <sup>(1)</sup>	8,964	8,940	106,125	47,586	-	-	171,615

(1) Principal and interest, including current portion

## 9. PROPERTY, PLANT AND EQUIPMENT

<b>Six Months Ended June 30, 2012</b>	<b>Land</b>	<b>Land Improvements</b>	<b>Buildings</b>	<b>Assets under Capital Lease</b>	<b>Plant and Equipment</b>	<b>Total</b>
<b>Cost</b>						
Balance, as at January 1, 2012	43,821	27,930	69,037	7,141	261,929	409,858
Additions	-	7,041	4,072	-	10,856	21,969
Disposals	(3,404)	(215)	(715)	-	(3,534)	(7,868)
Balance, as at June 30, 2012	40,417	34,756	72,394	7,141	269,251	423,959
<b>Accumulated depreciation</b>						
Balance, as at January 1, 2012	-	5,559	22,570	2,997	131,771	162,897
Depreciation charge for the period	-	379	2,068	205	14,229	16,881
Disposals	-	(56)	(239)	-	(2,378)	(2,673)
Balance, as at June 30, 2012	-	5,882	24,399	3,202	143,622	177,105
<b>Carrying amount</b>						
As at January 1, 2012	43,821	22,371	46,467	4,144	130,158	246,961
As at June 30, 2012	40,417	28,874	47,995	3,939	125,629	246,854
<b>Year ended December 31, 2011</b>						
	<b>Land</b>	<b>Land Improvements</b>	<b>Buildings</b>	<b>Assets under Capital Lease</b>	<b>Plant and Equipment</b>	<b>Total</b>
<b>Cost</b>						
Balance, as at January 1, 2011	33,530	19,509	70,941	7,141	261,708	392,829
Additions	13,408	8,799	4,824	-	31,735	58,766
Disposals	(3,117)	(378)	(6,728)	-	(31,514)	(41,737)
Balance, as at December 31, 2011	43,821	27,930	69,037	7,141	261,929	409,858
<b>Accumulated depreciation</b>						
Balance, as at January 1, 2011	-	4,916	20,266	1,181	123,869	150,232
Depreciation charge for the period	-	847	4,053	1,816	31,337	38,053
Disposals	-	(204)	(1,749)	-	(23,435)	(25,388)
Balance, as at December 31, 2011	-	5,559	22,570	2,997	131,771	162,897
<b>Carrying amount</b>						
As at January 1, 2011	33,530	14,593	50,675	5,960	137,839	242,597
As at December 31, 2011	43,821	22,371	46,467	4,144	130,158	246,961

At June 30, 2012, Parkland had assets under construction of \$21,677 (December 31, 2011 - \$17,391) consisting of retail stations and a rail siding terminal development project at Bowden, Alberta.

## 10. INTANGIBLE ASSETS

<b>Six Months Ended June 30, 2012</b>	<b>Customer Relationships</b>	<b>Tradenames</b>	<b>Non-compete agreements</b>	<b>Software systems</b>	<b>Total</b>
<b>Cost</b>					
Balance, as at January 1, 2012	153,509	6,416	3,309	18,072	181,306
Disposals	-	-	-	-	-
Balance, as at June 30, 2012	153,509	6,416	3,309	18,072	181,306
<b>Accumulated amortization</b>					
Balance, as at January 1, 2012	52,476	5,331	1,862	2,259	61,928
Amortization charge for the period	7,802	260	317	904	9,283
Balance, as at June 30, 2012	60,278	5,591	2,179	3,163	71,211
<b>Carrying amount</b>					
As at January 1, 2012	101,033	1,085	1,447	15,813	119,378
As at June 30, 2012	93,231	825	1,130	14,909	110,095

  

<b>Year ended December 31, 2011</b>	<b>Customer Relationships</b>	<b>Tradenames</b>	<b>Non-compete agreements</b>	<b>Software systems</b>	<b>Total</b>
<b>Cost</b>					
Balance, as at January 1, 2011	127,674	6,366	3,309	18,072	155,421
Additions	25,863	50	-	-	25,913
Disposals	(28)	-	-	-	(28)
Balance, as at December 31, 2011	153,509	6,416	3,309	18,072	181,306
<b>Accumulated amortization</b>					
Balance, as at January 1, 2011	31,353	4,060	1,204	452	37,069
Amortization charge for the period	21,123	1,271	658	1,807	24,859
Balance, as at December 31, 2011	52,476	5,331	1,862	2,259	61,928
<b>Carrying amount</b>					
As at January 1, 2011	96,321	2,306	2,105	17,620	118,352
As at December 31, 2011	101,033	1,085	1,447	15,813	119,378

## 11. GOODWILL

	<b>January 1, 2012 to June 30, 2012</b>	January 1, 2011 to December 31, 2011
Balance, beginning of period	89,883	90,369
Acquired through Island Petroleum Ltd. purchase (Note 20)	-	(486)
Balance, end of period	89,883	89,883

The Corporation did not identify any indicators of impairment during the period ended June 30, 2012.

## 12. LOAN RECEIVABLES

Loan receivables consisting of loans to retail and commercial dealers are receivable in monthly instalments of \$114 (December 31, 2011 - \$79), bear interest at rates ranging between nil% and 10.25% (December 31, 2011 - nil% and 10.25%) and are secured by specific assets of the borrower.

## 13. FINANCING AND CREDIT FACILITIES

### (a) Long-Term Debt

	June 30, 2012	December 31, 2011
Extendible facility	199,113	226,413
Capital lease obligations	1,956	4,029
Other loans	475	578
	<b>201,544</b>	231,020
Less current portion	<b>(1,054)</b>	(2,779)
	<b>200,490</b>	228,241

Estimated repayments for the next five years are:

	2012	2013	2014	2015	2016	Thereafter	Interest expense included in minimum lease payments	Total
Obligations under capital lease	688	750	86	60	60	679	(367)	1,956
Other loans	154	169	199,230	35	-	-	-	199,588
	<b>842</b>	<b>919</b>	<b>199,316</b>	<b>95</b>	<b>60</b>	<b>679</b>	<b>(367)</b>	<b>201,544</b>

### (b) Credit Facility

A revolving extendible credit facility (the "Credit Facility") agreement was executed on June 30, 2011 for a period of three years (see subsequent event Note 27). The facility is extendible each year for a rolling three-year period at the option of Parkland. If the Credit Facility is not extended past the maturity date of June 29, 2014, all amounts outstanding are repayable on the maturity date.

The Credit Facility is for a maximum amount of \$450,000 (December 31, 2011 - \$450,000) with interest only payable at the bank's prime lending rate plus 1.0% to 2.5% (December 31, 2011 - 1.0% to 2.5%) per annum.

The Credit Facility includes the following components:

- i) A revolving operating loan to a maximum of \$450,000 less the value of letters of credit issued (December 31, 2011 - \$450,000). As at June 30, 2012, the outstanding balances totalled \$200,000 (December 31, 2011 - \$227,431). The revolving operating loan bears interest at prime plus 1.25% (December 31, 2011 prime plus 1.5%) or Bankers' Acceptance rate plus 2.25% (December 31, 2011 Bankers' Acceptance rate plus 2.5%). The interest rate at June 30, 2012 was 4.25% for prime-based loans (December 31,



2011 4.5% prime based loans) and 3.45% for Bankers' Acceptance based loans (December 31, 2011 Bankers' Acceptance based loans 3.45%).

ii) A letter of credit facility to a maximum of \$60,000 (December 31, 2011 - \$60,000). As at June 30, 2012, outstanding balances totalled \$31,542 (December 31, 2011 - \$28,173) which mature at various dates up to July 31, 2013.

The revolving operating loan incurs standby fees for any unused portion of the facility at a rate of 0.5% to 0.8750% (December 31, 2011 – 0.5% to 0.8750%) depending on the ratio of funded debt to earnings before interest, taxes and depreciation and amortization ("EBITDA" a non-GAAP financial measure). See Note 19 for a reconciliation of net earnings to EBITDA. Security on the Credit Facility is the assignment of insurance and a floating charge demand debenture for \$650,000 creating a first floating charge over all of the undertaking, property and assets of Parkland.

Deferred finance charges of \$887 (December 31, 2011 - \$1,018) have reduced the value of the Credit Facility and are amortized in proportion to the facility utilized.

As at June 30, 2012, Parkland was in compliance with all lender covenants under the Credit Facility.

#### **14. CONVERTIBLE DEBENTURES**

On December 1, 2009, Parkland issued \$97,750 principal amount of 6.5% series 1 convertible unsecured subordinated debentures ("Series 1 Debentures"), at a price of \$1 per debenture. Interest on the Series 1 Debentures is paid semi-annually in arrears, on November 30 and May 31 in each year commencing May 31, 2010. On December 21, 2010, Parkland issued \$45,000 principal amount of 5.75% series 2 convertible unsecured subordinated debentures ("Series 2 Debentures"), at a price of \$1 per debenture. Interest on the Series 2 Debentures is paid semi-annually in arrears, on June 30 and December 31 in each year commencing June 30, 2011. Collectively, the Series 1 Debentures and the Series 2 Debentures are referred to as the "Debentures". The Debentures are convertible at the option of the holder at any time into common shares of the Corporation at a conversion price of \$14.60 per share for the Series 1 Debentures and \$18.00 per share for the Series 2 Debentures.

The Series 1 Debentures mature on November 30, 2014 and the Series 2 Debentures mature on December 31, 2015 at which time the Debentures are due and payable. The Series 1 Debentures may be redeemed in whole or in part at the option of Parkland on or after November 30, 2012 and prior to November 30, 2013 and the Series 2 Debentures may be redeemed in whole or in part at the option of Parkland on or after December 31, 2013 and prior to December 31, 2014, on not more than 60 days and not less than 30 days prior notice at a price equal to the principal amount thereof plus accrued and unpaid interest, provided that the current market price of the common shares of Parkland on the date immediately preceding the date on which

the notice of redemption is given is not less than 125% of the conversion price. The Debentures may be redeemed prior to their maturity dates in whole or in part at a price equal to their principal amount plus accrued and unpaid interest on or after November 30, 2013 for the Series 1 Debentures and on or after December 31, 2014 for the Series 2 Debentures.

Upon the maturity or redemption of the Debentures, Parkland may pay the outstanding principal of the Debentures in cash or may, at its option, on not greater than 60 days and not less than 40 days prior notice and subject to regulatory approval, elect to satisfy its obligations to repay all or a portion of the principal amount of the Debentures which have matured or been redeemed by issuing and delivering that number of common shares obtained by dividing the aggregate principal amount of the Debentures which have matured or redeemed by 95% of the weighted average trading price of the common shares of Parkland on the Toronto Stock Exchange for the 20 consecutive trading days ending five trading days preceding the date fixed for redemption or the maturity date, as the case may be. Any accrued and unpaid interest thereon will be paid in cash.

The following table reconciles the principal amount, debt component and equity component of the Debentures.

	January 1, 2012 to June 30, 2012		January 1, 2011 to December 31, 2011	
	Principal Amount of Debentures	Convertible Debenture Debt	Principal Amount of Debentures	Convertible Debenture Debt
Series 1 Debentures				
Balance, beginning of period	97,750	92,166	97,750	90,358
Change due to passage of time	-	954	-	1,808
Balance, end of period	97,750	93,120	97,750	92,166
Series 2 Debentures				
Balance, beginning of period	44,975	43,378	45,000	43,002
Conversion to common shares	-	-	(25)	(25)
Change due to passage of time	-	200	-	401
Balance, end of period	44,975	43,578	44,975	43,378
Series 1 and Series 2 Debentures, end of period	142,725	136,698	142,725	135,544

## 15. ASSET RETIREMENT OBLIGATIONS

	January 1, 2012 to June 30, 2012	January 1, 2011 to December 31, 2011
Asset retirement obligations, beginning of period	25,478	12,338
Additional provisions during the period	1,712	9,414
Amounts used during the period	(766)	(1,780)
Unused amounts reversed during the period	-	(1,061)
Change due to passage of time and discount rate	857	6,567
Asset retirement obligations, end of period	27,281	25,478

Parkland is liable for the environmental obligations related to the removal of its underground storage tanks at properties that it leases and owns. The asset retirement obligation represents the present value estimate of Parkland's cost to remove these tanks. The total undiscounted estimated future cash flows required to settle Parkland's obligation was \$43,203 at June 30, 2012 (December 31, 2011 - \$41,518). The costs are expected to be incurred between 2012 and 2046. At June 30, 2012, the discount rate used to determine the present value of the future costs was 3.99% (December 31, 2011 – 4.31%).

## 16. REFINERY REMEDIATION ACCRUAL

	January 1, 2012 to June 30, 2012	January 1, 2011 to December 31, 2011
Refinery remediation accrual, beginning of period	11,242	6,827
Additions during the period	-	1,147
Change due to passage of time	424	3,268
Refinery remediation accrual, end of period	11,666	11,242

In December 2004, Parkland eliminated the carrying value of its Bowden refinery and recorded a net liability of \$3,400 for future estimated costs of remediation of the site, based on the uncertainty of creating an alternative to the refinery being dismantled and remediated. The Refinery Remediation Accrual represents the present value estimate of Parkland's cost to remediate the site.

Parkland has previously used the refinery site for processing fluids used in the oilfields. The contract was terminated and Parkland is therefore continuing to pursue other economically viable uses for the refinery site. Parkland uses the tanks for storage and has been upgrading the equipment for use as a railroad terminal and plans to use the tanks for storage and shipping product by rail. The obligations relating to future environmental remediation, however, continue to exist. The timing of this remediation is uncertain at this point of time.

Assuming Parkland continues operations at the refinery site, remediation for any potential environmental liabilities associated with a complete dismantling of the site would be delayed indefinitely. Parkland has estimated the discounted cost of remediation on the basis that operations continue and that remediation would be part of a multi-year management plan.

Remediation costs have been estimated using independent engineering studies conducted in December 2007. The total undiscounted estimated future cash flows, to be incurred over an extended period after operations cease, are approximately \$18,080 (December 31, 2011 - \$18,080). The costs are expected to be incurred between 2018 and 2027. The discount rate used to determine the present value of the future costs is 3.99% (December 31, 2011 – 4.31%).

## 17. SHAREHOLDERS' CAPITAL

### (a) Shareholders' Capital

Authorized capital of Parkland consists of an unlimited number of common shares and an unlimited number of preferred shares issuable in series.

	January 1, 2012 to June 30, 2012		January 1, 2011 to December 31, 2011	
	Number of Shares	Amount	Number of Shares	Amount
<b>Shares</b>				
Balance, beginning of period	64,354	300,981	53,164	179,804
Issued under dividend reinvestment plan	1,821	23,310	3,443	37,042
Issued on vesting of restricted shares	109	-	390	-
Issued for cash, net of issue costs	-	-	7,130	82,597
Issued under share option plan	51	305	226	1,513
Issued upon conversion of debentures	-	-	1	25
Balance, end of period	66,335	324,596	64,354	300,981

In January 2011, Parkland launched the Premium Dividend and Enhanced Dividend Reinvestment Plan as a means to incrementally raise equity capital for growth and other corporate purposes.

The Premium Dividend Plan provides eligible shareholders with a 2% cash premium on top of their regular cash dividend. Participants electing this option will receive a monthly payment of \$0.0867 per share. The Enhanced Dividend Reinvestment Plan allows shareholders to purchase additional shares with their dividend at a 5% discount to the volume weighted average price as defined by the plan. Those shareholders who do not elect to participate in the Premium Dividend and Enhanced Dividend Reinvestment Plan will still receive their regular monthly dividend of \$0.085 per share.

### (b) Share Option Plan

Parkland has a Share Option Plan under which Parkland may issue from treasury, together with any other compensation arrangement, an amount not to exceed 10% of the issued and outstanding common shares. The eligible participants are officers, employees or consultants of the Corporation. The exercise price shall be fixed by the Board of Directors at the time of grant; provided that the exercise price shall not be less than fair market value of the common

shares. Each annual vesting tranche is considered a separate award with its own vesting period and grant date fair value. Fair value of each annual vesting tranche is measured at the date of grant using the Black-Scholes option pricing model. Compensation expense is recognized over the tranche's vesting period by increasing contributed surplus based on the number of awards expected to vest. The number of awards expected to vest is reviewed at least annually, with any impact being recognized immediately.

Share options outstanding at June 30, 2012 have the following expiry date and exercise prices:

Grant-vest	Expiry Date	Exercise price in \$ per share	Shares	
			2012	2011
2003-6	Jan 2014	4.15	-	27
2004-7	Jan 2014	6.32	12	12
2004-7	Jan 2014	6.68	15	15
2005-8	Jan 2015	6.73	-	-
2005-8	Jan 2015	7.10	10	10
2005-8	Jan 2015	7.27	42	57
2011-12	May 2019	10.47	29	29
2011-12	May 2019	12.25	143	156
2011-13	May 2019	10.47	29	29
2011-13	May 2019	12.25	142	156
2011-14	May 2019	10.47	28	29
2011-14	May 2019	12.25	143	156
2012-13	May 2020	13.80	139	-
2012-14	May 2020	13.80	139	-
2012-15	May 2020	13.80	139	-
			<b>1,010</b>	<b>676</b>

The total compensation cost that has been included in marketing, general and administrative expenses for the three and six month period ended June 30, 2012 amounted to \$110 and \$163, respectively (three and six months ended June 30, 2011 - \$69 and \$69, respectively).

	January 1, 2012 to June 30, 2012		January 1, 2011 to December 31, 2011	
	Number of Shares	Average Exercise Price	Number of Shares	Average Exercise Price
Option shares, beginning of period	676	\$ 10.98	347	\$ 6.79
Granted	417	13.80	596	11.99
Exercised	(51)	5.99	(227)	6.68
Forfeited	(32)	12.25	(40)	12.25
Option shares, end of period	<b>1,010</b>	<b>\$ 12.57</b>	676	\$ 10.98
Exercisable options, end of period	<b>225</b>	<b>\$ 10.32</b>	121	\$ 6.39

### (c) Restricted Share Unit Plan

Parkland awards certain directors, officers, employees and consultants restricted share units at no cost, and the restricted share units are expensed uniformly over their vesting period. The fair market value of the award is based on the volume weighted average trading price for the Shares on the Toronto stock exchange for the five trading days immediately preceding the date of the grant.

Under the Restricted Share Unit Plan, the units granted in 2006 vest over a five year period and the units granted in 2007, 2008, 2009 and 2010 vest over a three year period. For grants prior to 2011, the restricted share units vesting is typically subject to entity performance criteria, including maintenance of the annual fund distribution target. For restricted share units granted on or after January 1, 2011, restricted share units shall be earned over a three year period with vesting at the third anniversary of the grant. The number of shares earned can range from 0 to 200% of the grant amount based on entity performance criteria, specifically Total Shareholder Return ("TSR") ranking versus a specified peer group of companies.

	January 1, 2012 to June 30, 2012		January 1, 2011 to December 31, 2011	
	Number of Shares	Weighted Average Share Price	Number of Shares	Weighted Average Share Price
Restricted shares, beginning of period	314	\$ 10.41	670	\$ 9.86
Granted	167	13.80	140	12.25
Issued on vesting	(111)	10.79	(390)	9.11
Forfeited	(19)	12.99	(106)	9.35
Restricted shares, end of period	351	\$ 13.14	314	\$ 10.41

The total compensation cost that has been included in marketing, general and administrative expenses for the three and six month period ended June 30, 2012 amounted to \$187 and \$583, respectively (three and six months ended June 30, 2011 - \$1,307 and \$1,537, respectively).

## 18. FINANCE COSTS

	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011	2012	2011
Accretion on refinery remediation	285	318	425	414
Accretion on asset retirement obligation	634	211	857	1,048
Interest on long-term debt	2,218	5,404	4,567	10,335
Interest and accretion on convertible debentures	2,805	2,449	5,611	5,471
Total finance costs	5,942	8,382	11,460	17,268

## 19. CAPITAL MANAGEMENT

Parkland's capital structure is comprised of long-term debt including current portion, other long-term liabilities including current portion, convertible debentures and shareholders' equity, less cash and cash equivalents and restricted cash. Parkland's objectives when managing its capital structure are to:

- I. maintain financial flexibility so as to preserve the Corporation's access to capital markets and its ability to meet its financial obligations; and
- II. finance internally generated growth as well as potential acquisitions.

Parkland monitors its capital structure and financing requirements using non-GAAP financial metrics consisting of Net Debt to Capitalization and Net Debt to earnings before interest, taxes, depreciation and amortization ("EBITDA"). The metrics are used to monitor and guide the Corporation's overall debt position as a measure of Parkland's overall financial strength and flexibility of capital structure.

Parkland currently targets a Net Debt to Capitalization ratio of below 50% on a long-term basis. This target may be periodically exceeded if strategic acquisitions are available. At June 30, 2012, the Net Debt to Capitalization ratio was 43% (December 31, 2011 - 54%), calculated as follows:

	June 30, 2012	December 31, 2011
Long-term debt (including current portion), long-term liabilities (including current portion) and convertible debentures	338,537	369,113
Cash and cash equivalents	(102,651)	(24,905)
Restricted cash	-	(3,000)
Net Debt	235,886	341,208
Shareholders' equity	318,918	286,194
Capitalization	554,804	627,402
Net Debt to Capitalization	43%	54%

Parkland currently targets a Net Debt to EBITDA ratio of less than 3.0 times (4.0 times - December 31, 2011). This target may be periodically exceeded if strategic acquisitions are available. EBITDA from acquisitions is not included for periods prior to acquisition in the following trailing twelve-month EBITDA calculation. At June 30, 2012 the debt to EBITDA ratio was 1.34 times (December 31, 2011 - 2.26 times) calculated on a trailing twelve-month basis as follows:

Parkland Fuel Corporation  
Notes to the Interim Consolidated Financial Statements  
For the three months ended June 30, 2012 and 2011  
In 000's of Canadian Dollars and shares (except per share amount)

	June 30, 2012	December 31, 2011
Net Debt	235,886	341,208
Net earnings	75,294	43,915
Add		
Finance costs	30,904	36,712
Gain on disposal of property, plant and equipment	(14,803)	(15,938)
Depreciation and amortization	57,529	68,444
Income tax expense	27,269	17,699
EBITDA	176,193	150,832
Net Debt to EBITDA	1.34	2.26

The Corporation manages its capital structure and makes adjustments according to market conditions to maintain flexibility while achieving objectives stated above. To manage the capital structure, Parkland may adjust capital spending, adjust dividends paid to shareholders, issue new equity, issue new debt or repay existing debt.

## 20. ACQUISITIONS

### (a) Congo Incorporated

On June 22, 2011, Parkland acquired 100% of shares in Congo Inc., a company involved in the wholesale and retail sale of automotive fuels and other products in Ontario for cash consideration of \$20,000. The acquisition of Congo Inc. advances Parkland's strategy of continued growth of market share in Canada and results in expansion in the Ontario market.

The fair value of net assets acquired from Congo Inc. is as follows:

	December 31, 2011
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	25,863
Cash and cash equivalent	2,213
Restricted cash	3,000
Property, plant and equipment	10,942
Loan receivables	184
Deferred tax liability	(5,145)
Working capital	(9,080)
Asset retirement obligations assumed	(6,452)
Other liabilities assumed	(1,525)
	20,000
Consideration:	
Cash paid to vendor	20,000
Cash consideration	20,000
Cash and cash equivalents acquired	(2,213)
Restricted cash	(3,000)
	14,787



Trade receivables acquired in the transaction have a fair value of \$2,351 that equals their gross contractual value and expected cash flows at the acquisition date.

Since the date of acquisition, revenue of \$180,106 and net earnings of \$285 are included in the December 31, 2011 consolidated statement of comprehensive income. Had Parkland acquired and consolidated Cango Inc. on January 1, 2011, the December 31, 2011 consolidated statement of comprehensive income would include additional revenue of \$187,018 and net earnings of \$802. This pro-forma financial information is not necessarily indicative of the financial position or results of operations that would have resulted had the relevant transaction taken place at the beginning of the year.

**(b) Island Petroleum Limited**

On December 30, 2010, Parkland acquired assets of Island Petroleum Ltd., a company specializing in distribution of heating oil based in Prince Edward Island for \$24,040. The purchase price included \$12,173 paid in cash consideration in January 2011 and the December 2010 issuance of 1,036 fund units valued at \$11,867. The acquisition of Island Petroleum Ltd. advanced the Corporation's strategy of continued growth of market share of the distribution of heating oil in Canada. The transaction was an asset purchase and accounted for using the purchase method as no voting equity interest was acquired.

The fair value of net assets acquired from Island Petroleum Ltd. is as follows:

	December 31, 2011
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	12,139
Intangible asset - non-compete agreement	537
Goodwill	2,293
Property, plant and equipment	4,303
Other long-term receivables	358
Working capital	4,410
	<u>24,040</u>
Consideration:	
Cash paid to vendor	12,173
Fund units/shares	11,867
	<u>24,040</u>
Non cash consideration:	
Fund units/shares	(11,867)
	<u>12,173</u>

The goodwill of \$2,293 which arose from the acquisition was attributable to the synergies from combining operations of heating oil and fuel distribution, increased market presence, combining offices and resource optimization for Parkland. None of the goodwill recognized is expected to be deductible for income tax purposes. No liabilities were assumed as a result of this acquisition.

The fair value of the 1,036 fund units issued as part of the consideration paid for Island Petroleum Ltd. was based on the published unit price on December 30, 2010 of \$11.45 per unit.

Trade and other receivables acquired in the transaction have a fair value of \$5,441, with gross contractual amounts receivable of \$6,365. The best estimate at the acquisition date of the contractual cash flows for which collection is uncertain is \$924.

No revenue was included in the December 31, 2010 consolidated statement of comprehensive income. Had Parkland acquired and consolidated Island Petroleum Ltd. from January 1, 2010, the December 31, 2010 consolidated statement of comprehensive income would include additional revenue of \$50,300 and net earnings of \$3,700. These pro-forma financial information are not necessarily indicative of the financial position or results of operations that would have resulted had the relevant transaction taken place at the beginning of the year.

## 21. COMMITMENTS

The Corporation has purchase commitments under its fuel supply contracts that require the purchase of approximately 1.4 billion litres of fuel products to the end of 2013.

## 22. NET CHANGES IN NON-CASH WORKING CAPITAL

	For the three months ended		For the six months ended	
	June 30,		June 30,	
	2012	2011	2012	2011
Accounts receivable	44,025	60,209	10,299	(8,150)
Income tax receivable	-	-	-	5
Inventories	14,637	3,569	16,705	(2,083)
Risk management	466	-	(236)	-
Prepaid expenses and other	8,243	6,775	(4,371)	3,576
Accounts payable and accrued liabilities	(22,766)	(32,369)	52,948	(17,128)
Income taxes payable	(16,187)	965	(7,111)	7,595
Deferred revenue	(5,909)	(5,826)	(4,148)	(4,741)
Total for operating activities	22,509	33,323	64,086	(20,926)

## 23. SEGMENTED INFORMATION

Parkland's retail operations have been predominantly in fuel marketing and convenience store sales. Parkland's Commercial segment includes sales of propane, fertilizer, lubricants, home heating oil, other agricultural inputs and industrial products and services.

Fuel Marketing includes sales of gasoline, diesel, home heating oil, propane fuel and variable rents derived from service station sites.

Due to the amount of common operating and property costs, it is not practical to report these segments below their respective gross profits. The segregation of capital expenditures and total assets is not practical as the reportable segments represent product sales that are generated from common locations.

For the three months ended June 30,				
	Fuel Marketing	Non-Fuel Commercial	Other Non-Fuel	Total
<b>2012</b>				
Sales and operating revenue	926,500	78,983	9,494	1,014,977
Cost of sales	843,510	61,841	60	905,411
Gross profit	82,990	17,142	9,434	109,566
2011				
Sales and operating revenue	857,049	69,352	23,889	950,290
Cost of sales	791,849	52,342	16,961	861,152
Gross profit	65,200	17,010	6,928	89,138

For the six months ended June 30,				
	Fuel Marketing	Non-Fuel Commercial	Other Non-Fuel	Total
<b>2012</b>				
Sales and operating revenue	1,926,560	137,020	15,756	2,079,336
Cost of sales	1,757,633	100,959	173	1,858,765
Gross profit	168,927	36,061	15,583	220,571
2011				
Sales and operating revenue	1,750,940	118,792	35,657	1,905,389
Cost of sales	1,599,181	83,752	19,698	1,702,631
Gross profit	151,759	35,040	15,959	202,758

## **24. RELATED PARTY TRANSACTIONS**

Parkland receives legal services from Bennett Jones LLP where a director of the Corporation is a partner. The fees paid during the six months ended June 30, 2012 amounted to \$374 (June 30, 2011 - \$849).

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The exchange amounts represent normal commercial terms.

## **25. SEASONALITY**

Parkland's retail fuels and supply and wholesale operations typically experience higher volumes and refiners' margins during the second and third quarters of the year, driven by higher consumer purchases during the summer months. The commercial fuels segment experiences higher volumes during the first and fourth quarters of the year, due to higher heating fuel and propane demand during the colder months.

## **26. CONTINGENCIES**

The Corporation is involved in various legal claims and legal notices arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on Parkland's financial position, results of operations, or cash flows. Any amounts awarded as a result of these actions will be reflected when known.

## **27. SUBSEQUENT EVENTS**

Subsequent to June 30, 2012, on August 7, 2012, the Credit Facility (see Note 13 (b)) has been amended to extend the maturity date an additional two years to June 30, 2016. Under the revised terms of the Credit Facility, Parkland has obtained a 0.25% reduction in interest rates.

## **28. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to comply with the presentation adopted in the current period.

Parkland Fuel Corporation  
Notes to the Interim Consolidated Financial Statements  
For the three months ended June 30, 2012 and 2011  
In 000's of Canadian Dollars and shares (except per share amount)

**Supplementary Information** (unaudited)

	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011	2012	2011
<b>Volume (millions of litres)</b>				
Retail fuels	458	374	873	715
Commercial fuels	315	377	777	905
Supply & Wholesale	331	223	628	417
Intersegment sales	(101)	(51)	(190)	(70)
Total fuel volume	1,003	923	2,088	1,967

**Net sales and operating revenue (millions of Canadian dollars)**

Retail fuels	435.2	362.5	817.8	665.1
Commercial fuels	290.8	349.0	727.5	813.2
Supply & Wholesale	291.8	193.5	548.7	337.7
Intersegment	(91.3)	(48.0)	(167.4)	(65.1)
Fuel sales	926.5	857.0	1,926.6	1,750.9
Convenience store merchandise sales				
Non-fuel commercial revenue	79.0	69.4	137.0	118.8
Other non-fuel revenue	9.5	23.9	16.6	35.7
Intersegment	(0.1)	-	(0.9)	-
Total other non-fuel revenue (1)	9.4	23.9	15.7	35.7
Total sales and operating revenue	1,014.9	950.3	2,079.3	1,905.4

**Fuel gross profit (millions of Canadian dollars)**

Retail fuels	25.1	20.6	43.6	38.5
Commercial fuels	25.8	30.3	77.7	81.5
Supply & Wholesale (2)	32.1	14.3	47.6	31.8
Fuel inventory market valuation adjustment	-	-	-	-
Fuel gross profit	83.0	65.2	168.9	151.8
Cents per litre	8.28	7.06	8.09	7.73

Fuel gross profit	83.0	65.2	168.9	151.8
Non-fuel commercial gross profit	17.2	17.0	36.0	35.0
Other non-fuel gross profit (1)	9.4	6.9	15.7	15.9
Gross profit	109.6	89.1	220.6	202.7

(1) This category includes convenience store sales, variable rents, trucking and delivery charges to customers, lottery, vendor rebates and other.

(2) Included in this category is Parkland's share of refinery margin and profits from wholesale sales.