

# Parkland Fuel Corporation

## Consolidated Balance Sheets

(Unaudited)

(in 000's of Canadian Dollars)	As at June 30, 2013	As at December 31, 2012
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	4,318	14,676
Accounts receivable (Note 5)	401,540	326,088
Inventories (Note 6)	104,174	75,911
Risk management (Note 7)	-	2,015
Prepaid expenses and other	7,513	9,425
	<b>517,545</b>	428,115
Property, plant and equipment (Note 8)	288,010	258,404
Intangible assets (Note 9)	138,426	106,973
Goodwill (Note 10)	132,493	91,138
Long-term receivables (Note 11)	10,541	10,315
Deferred tax asset	10,490	8,509
	<b>1,097,505</b>	903,454
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Bank indebtedness	2,910	-
Accounts payable and accrued liabilities	349,514	175,351
Dividends declared and payable	6,089	5,777
Income tax payable	4,010	20,034
Deferred revenue	1,681	6,602
Long-term debt - current portion (Note 12)	779	906
Risk management (Note 7)	14,732	929
Other long-term liabilities - current portion	2,232	250
	<b>381,947</b>	209,849
Long-term debt (Note 12)	119,775	153,540
Other long-term liabilities	9,767	1,208
Convertible debentures (Note 13)	126,697	136,907
Asset retirement obligations (Note 14)	29,452	30,293
Refinery and terminal remediation accrual (Note 15)	13,547	13,957
Deferred tax liability	11,195	4,967
	<b>692,380</b>	550,721
<b>Shareholders' Equity</b>		
Shareholders' capital (Note 16)	385,435	349,591
Contributed surplus	4,231	2,964
Accumulated other comprehensive loss	-	(324)
Retained earnings	15,459	502
	<b>405,125</b>	352,733
	<b>1,097,505</b>	903,454

Commitments (Note 20)

Contingencies (Note 25)

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

**Parkland Fuel Corporation**  
**Consolidated Statements of Income**

For the three and six months ended June 30, 2013 and 2012

(Unaudited)

(in 000's of Canadian Dollars and shares except per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Sales and operating revenue	1,342,697	1,011,331	2,555,521	2,075,690
Cost of sales, excluding depreciation	1,214,527	901,765	2,299,706	1,855,119
Customer finance income	(732)	(1,129)	(1,200)	(1,659)
Operating costs	41,489	35,472	83,699	79,857
Marketing, general and administrative	27,044	19,658	51,963	39,420
Depreciation and amortization	15,123	12,971	28,334	26,452
Finance costs (Note 17)	4,308	5,942	9,584	11,460
Loss on disposal of property, plant and equipment	125	120	400	680
Loss on risk management activities (Note 7)	11,268	1,396	13,981	5,652
Earnings before income taxes	29,545	35,136	69,054	58,709
Income tax expense (recovery)				
Current	10,477	10,274	19,351	19,006
Deferred	(1,266)	(1,084)	(1,156)	(3,748)
Net earnings	20,334	25,946	50,859	43,451
Net earnings per share (Note 4)				
- Basic	0.29	0.39	0.73	0.66
- Diluted	0.28	0.37	0.72	0.62
Shares outstanding	70,227	66,335	70,227	66,335

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

# Parkland Fuel Corporation

## Consolidated Statements of Comprehensive Income

(Unaudited)

(in 000's of Canadian Dollars)	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Net earnings	20,334	25,946	50,859	43,451
Other comprehensive income (loss), net of tax:				
Other comprehensive income, in the future potentially to be reclassified to consolidated statement of income:				
Loss on interest rate swaps due to change in fair value, net of tax benefit of \$96 and \$408 for the three and six month period ended June 30, 2012	-	(374)	-	(1,594)
Income on interest rate swaps due to de-designation of the hedging item, net of tax expense of \$120	-	-	324	-
Comprehensive income (loss)	-	(374)	324	(1,594)
Total comprehensive income, net of tax	20,334	25,572	51,183	41,857

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

# Parkland Fuel Corporation

## Consolidated Statements of Changes in Equity

(Unaudited)

(in 000's of Canadian Dollars and shares)	Three months ended June 30,					
	Shareholders' capital	Contributed Surplus	Retained Earnings (Deficit)	Accumulated Other Comprehensive Loss	Total	Number of shares
<b>2013</b>						
Balance, beginning of period	372,958	3,434	13,325	-	389,717	69,445
Net earnings for the period	-	-	20,334	-	20,334	-
Dividends	-	-	(18,200)	-	(18,200)	-
Share incentive compensation	-	797	-	-	797	-
Issued under dividend reinvestment plan, net of issue costs	12,238	-	-	-	12,238	749
Issued under share option plan	200	-	-	-	200	30
Issued upon conversion of debentures	39	-	-	-	39	3
Balance, end of period	385,435	4,231	15,459	-	405,125	70,227
<b>2012</b>						
Balance, beginning of period	312,570	2,263	(15,684)	(1,220)	297,929	65,390
Net earnings and comprehensive income for the period	-	-	25,946	-	25,946	-
Other comprehensive income (Net of tax)	-	-	-	(374)	(374)	-
Dividends	-	-	(16,835)	-	(16,835)	-
Share incentive compensation	-	297	-	-	297	-
Issued under dividend reinvestment plan, net of issue costs	11,830	-	-	-	11,830	909
Issued under share option plan	196	(71)	-	-	125	36
Balance, end of period	324,596	2,489	(6,573)	(1,594)	318,918	66,335

(in 000's of Canadian Dollars and shares)	Six months ended June 30,					
	Shareholders' Capital	Contributed Surplus	Retained Earnings (Deficit)	Accumulated Other Comprehensive Loss	Total	Number of shares
<b>2013</b>						
Balance, beginning of period	349,591	2,964	502	(324)	352,733	67,973
Net earnings for the period	-	-	50,859	-	50,859	-
Other comprehensive loss	-	-	-	324	324	-
Dividends	-	-	(35,902)	-	(35,902)	-
Share incentive compensation	-	1,700	-	-	1,700	-
Issued under dividend reinvestment plan, net of issue costs	24,254	-	-	-	24,254	1,422
Issued under share option plan	233	(8)	-	-	225	32
Issued on vesting of restricted shares	-	(425)	-	-	(425)	22
Issued upon conversion of debentures	11,357	-	-	-	11,357	778
Balance, end of period	385,435	4,231	15,459	-	405,125	70,227
<b>2012</b>						
Balance, beginning of period	300,981	1,814	(16,601)	-	286,194	64,354
Net earnings for the period	-	-	43,451	-	43,451	-
Other comprehensive income (Net of tax)	-	-	-	(1,594)	(1,594)	-
Dividends	-	-	(33,423)	-	(33,423)	-
Share incentive compensation	-	746	-	-	746	-
Issued under dividend reinvestment plan, net of issue costs	23,310	-	-	-	23,310	1,821
Issued under share option plan	305	(71)	-	-	234	51
Issued on vesting of restricted shares	-	-	-	-	-	109
Balance, end of period	324,596	2,489	(6,573)	(1,594)	318,918	66,335

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

# Parkland Fuel Corporation

## Consolidated Statements of Cash Flows

(Unaudited)

(in 000's of Canadian Dollars)	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
<b>Cash flows from operating activities</b>				
Net earnings	20,334	25,946	50,859	43,451
Adjustments for:				
Depreciation and amortization	15,123	12,971	28,334	26,452
Loss on disposal of property, plant and equipment	125	120	400	680
Share incentive compensation	1,113	297	2,455	806
Refinery and terminal remediation accrual	136	285	272	425
Accretion expense on asset retirement obligation	81	634	150	857
Change in risk management activities	8,325	466	10,978	(236)
Increase in other long-term liabilities	2,385	-	2,385	-
Accretion on convertible debentures (Note 13)	576	577	1,147	1,154
Deferred taxes	(1,266)	(1,084)	(1,156)	(3,748)
Cash expenditures on asset retirement obligation	(179)	(371)	(582)	(766)
Net changes in non-cash working capital (Note 21)	77,308	22,043	85,192	64,262
Cash generated from operating activities	124,061	61,884	180,434	133,337
<b>Financing Activities</b>				
Long-term debt repayments	(179,419)	(29,497)	(273,675)	(129,097)
Proceeds from long-term debt	94,116	29,084	237,629	97,175
Dividends to shareholders, net of dividend reinvestment plan	(5,892)	(4,957)	(11,334)	(9,987)
Shares issued for cash	200	196	225	305
Cash generated (used in) financing activities	(90,995)	(5,174)	(47,155)	(41,604)
<b>Investing Activities</b>				
Acquisition of Elbow River Marketing net of bank indebtedness assumed (Note 19a)	-	-	(84,594)	-
Acquired through Sparling's Propane (Note 19b)	(32,388)	-	(32,388)	-
Acquired through TransMontaigne (Note 19c)	(11,065)	-	(11,065)	-
Acquired through Scotsburn and R-Gas (Note 19d)	(2,390)	-	(2,390)	-
Increase in long-term receivables	(1,034)	(318)	(1,219)	(1,638)
Additions of property, plant and equipment	(8,561)	(9,334)	(16,338)	(20,279)
Proceeds on sale of property, plant and equipment and intangibles	1,309	1,800	1,447	4,930
Cash used in investing activities	(54,129)	(7,852)	(146,547)	(16,987)
Increase in cash	(21,063)	48,858	(13,268)	74,746
Cash, beginning of period	22,471	53,793	14,676	27,905
Cash, end of period	1,408	102,651	1,408	102,651
<b>Represented by:</b>				
Cash and cash equivalents	4,318	102,651	4,318	102,651
Bank indebtedness	(2,910)	-	(2,910)	-
Total cash	1,408	102,651	1,408	102,651
<b>Supplementary Cash Flow Information</b>				
Interest paid	5,880	6,686	8,179	9,035
Interest received	732	1,129	1,200	1,659
Income taxes paid/(received)	10,722	26,388	36,130	26,042

The accompanying notes are an integral part of these unaudited condensed interim consolidated financial statements.

## **1. REPORTING ENTITY AND DESCRIPTION OF THE BUSINESS**

Parkland Fuel Corporation and its wholly owned subsidiaries (collectively the "Corporation" or "Parkland") is a Canadian independent marketer and distributor of crude oil, refined fuels and other related products, managing a nationwide network of sales channels for retail, commercial, wholesale and home heating fuel customers. The consolidated financial statements include the accounts of Parkland Fuel Corporation and its wholly-owned subsidiaries. Parkland Fuel Corporation was incorporated under the laws of the Province of Alberta on March 9, 2010 and has its corporate head office at Suite 236, Riverside Office Plaza, 4919 59<sup>th</sup> Street, Red Deer, Alberta.

## **2. BASIS OF PREPARATION**

### **(a) General Information**

These unaudited condensed interim consolidated financial statements were approved for issue by the board on August 7, 2013.

### **(b) Statement of Compliance**

These unaudited condensed interim consolidated financial statements are prepared and reported in Canadian dollars in accordance with Canadian generally accepted accounting principles as set out in the Handbook of the Canadian Institute of Chartered Accountants ("CICA Handbook"). The CICA Handbook incorporates International Financial Reporting Standards ("IFRS") and publically accountable enterprises, like the Corporation, are required to apply such standards. These unaudited interim consolidated financial statements have been prepared in accordance with IFRS applicable to the preparation of interim financial statements and International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, and the accounting policies applied in these unaudited condensed interim consolidated financial statements are based on IFRS effective on June 30, 2013.

These unaudited condensed interim consolidated financial statements do not include all of the information required for full annual financial statements. This unaudited condensed interim consolidated financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2012 which have been prepared in accordance with IFRS.

### **(c) Use of Estimates**

The preparation of the unaudited condensed interim consolidated financial statements necessarily involves the use of estimates and approximations. Should the underlying assumptions change, the actual amounts could differ from those estimated.

Estimates are used when appropriate for accounting purposes. These estimates are subject to measurement uncertainty and the effect on the financial statements of future periods could be material.

Estimates are used when accounting for items such as amortization of property, plant and equipment, asset retirement obligations, the refinery and terminal remediation accrual, value in use calculations for impairment, intangible assets and goodwill, impairment and valuation allowances for accounts receivable and inventory, contingent liabilities including matters in litigation, fair value of financial instruments, income taxes, grants of options and restricted share units.

In preparing these condensed consolidated interim financial statements, the significant judgements made by management in applying the Parkland's key sources of estimation uncertainty were the same as those that applied to the audited consolidated financial statements for the year ended December 31, 2012, with the exception of the following change in the estimate.

Effective April 1, 2013, the amortization period for tanks included in property, plant and equipment changed. Previous to the start of the second quarter of 2013, Parkland amortized all tanks over a range of a five to thirty year period. With this change in estimate, effective April 1, 2013 onwards, tanks are prospectively amortized over a thirty year period. The impact commencing April 1, 2013 is to decrease depreciation and amortization expense by approximately \$1,500 a quarter or \$ 6,000 a year.

### **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Except as described below, the accounting policies adopted by Parkland in these unaudited condensed interim consolidated financial statements are the same as those applied by Parkland in its audited consolidated financial statements for the year ended December 31, 2012. Parkland had adopted these new standards effective January 1, 2013. These changes were made in accordance with the applicable transitional provisions.

#### **(a) IFRS 10 – Consolidated Financial Statements**

Effective January 1, 2013, Parkland adopted retrospectively IFRS 10. This standard replaces all the guidance on the control and the consolidation requirements presented in IAS 27 Consolidated and Separate Financial Statements and SIC – 12 Consolidation – Special Purpose Entities. IFRS 10 changes the definition of control which focuses on the need to have both power and variable economic returns before control is present. Power is the current ability to direct the activities that significantly influence economic returns. Returns must vary and can be positive, negative or both. The renamed IAS 27 continues to be a standard dealing solely

with separate financial statements and its guidance is unchanged. The adoption of IFRS 10 has not impacted Parkland.

### **(b) IFRS 12 – Disclosure of Interest in Other Entities**

Effective January 1, 2013 Parkland adopted retrospectively IFRS 12 which sets out the required disclosures for entities reporting under IFRS 10. It introduces additional disclosure requirements which will assist financial statement readers to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates and unconsolidated structured entities.

As of January 1, 2012, Parkland had 100% interest in the following subsidiaries: Parkland Industries Ltd., Bluewave Energy Ltd., Cango Inc., Neufeld Petroleum & Propane Ltd., Parkland Refining Ltd., Columbia Fuels Ltd., United Petroleum Products Inc. and 1472490 Alberta Ltd. On February 15, 2013, Parkland completed the acquisition of the assets and the liabilities of Elbow River Marketing Limited Partnership and, as a result, Parkland incorporated two wholly-owned subsidiaries: Elbow River Marketing Ltd. ("Elbow River Marketing") and Elbow River Marketing USA Ltd. On April 2, 2013, Parkland acquired 100% interest in Sparling's Propane Tank Co. Ltd. and Sparling's Propane Inc. and Parkland incorporated a wholly owned subsidiary 2362917 Ontario Inc. which has a 100% interest in Sparling's Propane Tank Co. Ltd. and Sparling's Propane Inc. On May 13, 2013, Parkland entered into agreements to become Morgan Stanley's fuel marketer for the province of Quebec, to assume customers and assets of TransMontaigne Marketing Canada Inc. ("TransMontaigne"), to lease terminal storage through CanTerm Canadian Terminals Inc. and to purchase inventory from Morgan Stanley Capital Group Inc., as a result, Parkland incorporated 1714141 Alberta Ltd., a wholly owned subsidiary.

### **(c) IFRS 13 – Fair Value Measurement**

Effective January 1, 2013, Parkland adopted prospectively IFRS 13, a comprehensive standard for fair value measurement and disclosure requirements for use across all IFRS standards. The new standard clarifies that fair value is the price that would be received to sell an asset, or paid to transfer a liability in an orderly transaction between market participants, at the measurement date. It also establishes disclosures about fair value measurement. The adoption of IFRS 13 impacted Parkland's disclosure of the fair value of financial instruments as disclosed in Note 7.



Parkland Fuel Corporation  
Notes to the Unaudited Condensed Interim Consolidated Financial Statements  
For the three and six months ended June 30, 2013 and 2012  
In 000's of Canadian Dollars, shares and options (except per share amount)

#### 4. EARNINGS ANALYSIS AND EARNINGS PER SHARE

	<b>Three months ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
Net earnings, basic	<b>20,334</b>	25,946
Interest and accretion on convertible debentures, net of tax	<b>1,926</b>	2,073
Net earnings, diluted	<b>22,260</b>	28,019
Earnings per share		
- basic	<b>0.29</b>	0.39
- diluted	<b>0.28</b>	0.37
Equivalent shares outstanding, beginning of year	<b>69,445</b>	65,390
Weighted average of equivalent shares issued pursuant to dividend reinvestment plan	<b>492</b>	607
Weighted average of equivalent shares issued pursuant to exercise of share options	<b>20</b>	14
Weighted average of equivalent shares issued pursuant to conversion of convertible debentures	<b>2</b>	-
Denominator utilized in basic earnings per share	<b>69,959</b>	66,011
Incremental equivalent share options that were dilutive	<b>131</b>	57
Incremental equivalent shares for debentures that were dilutive	<b>8,614</b>	10,648
Denominator utilized in diluted earnings per share	<b>78,704</b>	76,716

	<b>Six months ended June 30,</b>	
	<b>2013</b>	<b>2012</b>
Net earnings, basic	<b>50,859</b>	43,451
Interest and accretion on convertible debentures, net of tax	<b>5,133</b>	4,148
Net earnings, diluted	<b>55,992</b>	47,599
Earnings per share		
- basic	<b>0.73</b>	0.66
- diluted	<b>0.72</b>	0.62
Equivalent shares outstanding, beginning of year	<b>67,973</b>	64,354
Weighted average of equivalent shares issued pursuant to restricted share unit plan	<b>22</b>	109
Weighted average of equivalent shares issued pursuant to dividend reinvestment plan	<b>807</b>	1,079
Weighted average of equivalent shares issued pursuant to exercise of share options	<b>12</b>	22
Weighted average of equivalent shares issued pursuant to conversion of convertible debentures	<b>652</b>	-
Denominator utilized in basic earnings per share	<b>69,466</b>	65,564
Incremental equivalent share options that were dilutive	<b>144</b>	54
Incremental equivalent shares for debentures that were dilutive	<b>8,614</b>	10,648
Denominator utilized in diluted earnings per share	<b>78,224</b>	76,266

## 5. ACCOUNTS RECEIVABLE

	June 30, 2013	December 31, 2012
Trade accounts receivable	351,344	269,482
Miscellaneous, government and other non-trade accounts receivable	60,154	64,750
Allowance for doubtful accounts	(9,958)	(8,144)
	<b>401,540</b>	<b>326,088</b>

The allowance for doubtful accounts is provisions on trade accounts receivable. Trade accounts receivable, net of the allowance for doubtful accounts is \$341,386 (December 31, 2012 - \$261,338). Miscellaneous, government and other non-trade accounts receivable are reported net of allowances for doubtful accounts.

## 6. INVENTORIES

	June 30, 2013	December 31, 2012
Gas and diesel	58,614	43,681
Lubricants	19,968	21,382
Crude oil	7,169	-
Agricultural inputs	3,399	7,443
Natural gas	4,103	-
Propane	7,707	1,164
Other	3,214	2,241
	<b>104,174</b>	<b>75,911</b>

For the three and six months ended June 30, 2013, the amount of inventory recognized as cost of goods sold amounted to \$1,214,527 and \$2,299,706, respectively (\$901,765 and \$1,855,119 for the three and six months ended June 30, 2012, respectively).

## 7. FAIR VALUE OF FINANCIAL INSTRUMENTS AND RISK MANAGEMENT ACTIVITIES

Parkland periodically enters into derivative contracts which, although not accounted for as hedges because they have not been documented as such, or do not qualify under IFRS, are believed to be economically effective at managing exposure to commodity price, US dollar exchange and market interest rate movements and are a component of the Company's overall risk management program. Parkland's financial assets and liabilities which are measured at fair value in the consolidated balance sheets use fair value categorized by level according to the significance of the inputs used in making the measurements. The fair value measurement hierarchy levels are defined as follows:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3 - Inputs for the asset or liability that are not based on observable market data (that is unobservable inputs).

As at June 30, 2013, Parkland's recurring measurements of the put options contracts, commodities forward contracts, US dollar forward exchange contracts and interest rate swaps were at fair value based on Level 2 inputs.

Parkland used the following techniques to value financial instruments categorized in Level 2:

- the fair value of the outstanding NYMEX New York harbour WTI to heating oil and gasoline put options contracts are determined using external counterparty information, which is compared to observable data. Parkland limits its credit risk by executing counterparty risk procedures which include transacting only with financial institutions within Parkland's Credit Facility (see Note 12).
- The fair value of commodities forward contracts and US dollar forward exchange contracts are determined using independent price publications, third party pricing services, market exchanges and investment dealer quotes.

The fair value of the outstanding NYMEX New York harbour WTI to heating oil and gasoline put option contracts, commodities forward contracts, US dollar forward exchange contracts and interest rate swaps are reflected on the consolidated balance sheets with the changes in fair value during the period recorded in the consolidated statements of income within loss (gain) on risk management activities and finance costs.

## Risk management assets

<b>January 1, 2013 to June 30, 2013</b>	
<b>Put option contracts</b>	
Total fair value, beginning of period	2,015
Additions	-
change in fair value - unrealized loss	-
change in fair value - realized loss	(69)
Value (received) paid upon exercising	(1,946)
Total fair value, end of period	-
<b>January 1, 2012 to December 31, 2012</b>	
<b>Put option contracts</b>	
Total fair value, beginning of year	347
Additions	10,745
change in fair value - unrealized loss	(3,709)
change in fair value - realized loss	(5,368)
Total fair value, end of year	<b>2,015</b>

### Risk management liability

<b>January 1, 2013 to June 30, 2013</b>				
	<b>Interest rate swap <sup>(1)</sup></b>	<b>Commodities forward contracts</b>	<b>US dollar forward exchange</b>	<b>Total</b>
Total fair value, beginning of period	929	-	-	929
Additions	-	5,437	(153)	5,284
Change in fair value - unrealized (gain) loss	(341)	7,911	949	8,519
Change in fair value - realized loss	-	4,089	972	5,061
Value paid upon exercising	-	(4,089)	(972)	(5,061)
<b>Total fair value, end of period</b>	<b>588</b>	<b>13,348</b>	<b>796</b>	<b>14,732</b>

(1) Adjustments to the fair value of the interest rate swap are included in finance costs

<b>January 1, 2012 to December 31, 2012</b>				
	<b>Interest rate swap <sup>(1)</sup></b>	<b>Commodities forward contracts</b>	<b>US dollar forward exchange</b>	<b>Total</b>
Total fair value, beginning of year	-	-	-	-
Change in fair value - unrealized loss	929	-	-	929
<b>Total fair value, end of year</b>	<b>929</b>	<b>-</b>	<b>-</b>	<b>929</b>

(1) Adjustments to the fair value of the interest rate swap are included in finance costs

Parkland Fuel Corporation  
Notes to the Unaudited Condensed Interim Consolidated Financial Statements  
For the three and six months ended June 30, 2013 and 2012  
In 000's of Canadian Dollars, shares and options (except per share amount)

As at June 30, 2013 Parkland had commodities forward contracts (relating to the sale of butane, propane, natural gasoline, crude oil and ethanol), US dollar forward exchange contracts and interest rate swaps outstanding. Details of the fair value of these financial instruments are as follows:

**Risk management liability**

<b>Commodities forward contracts</b>			
Settlement dates	Average Monthly Volume (bbl)	Price \$/(bbl)	Fair value
<u>Crude and Heavy Oil</u>			
July - September 2013	213,210	16.50 - 103.68	1,263
October - December 2013	107,233	20.65 - 101.92	691
January - March 2014	93,900	86.00 - 97.27	179
			2,133
<u>Liquid Petroleum Gases</u>			
July - September 2013	206,802	33.60 - 72.24	4,036
October - December 2013	151,256	33.49 - 72.24	3,559
January - March 2014	103,589	47.78 - 72.24	3,610
			11,205
<u>Refined Fuels</u>			
July - September 2013	50,485	88.42 - 116.34	3
October - December 2013	15,922	82.84 - 107.52	129
January - March 2014	16,420	83.38 - 115.43	(80)
April - June 2014	16,420	84.84 - 115.29	(42)
			10
			13,348
<b>Interest rate swap</b>			
Expiry Date	Balance (000's of \$)	Rate %	Fair value
June 30, 2014	150,000	3.44%	588
			588
<b>US dollar forward exchange contracts</b>			
Settlement dates	Amount US\$	Forward rates CDN\$	Fair value
July - September 2013	27,030	0.9900 - 1.0521	558
October - December 2013	6,735	0.9980 - 1.0512	153
January - March 2014	4,350	1.0005 - 1.0512	77
April - June 2014	475	1.0030 - 1.0377	8
			796
<b>Fair value of risk management liability at June 30, 2013</b>			<b>14,732</b>

The Corporation's policy is to recognize transfers between fair value measurement hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers between levels in the period.

Financial instruments that are not measured at fair value on the balance sheet are cash and cash equivalents, accounts receivable, long-term receivables, bank indebtedness, accounts payable and accrued liabilities, dividends declared and payable, long-term debt and convertible debentures. The fair value of cash and cash equivalents, accounts receivable, bank indebtedness, account payable and accrued liabilities and dividends declared and payable approximate their carrying values as at June 30, 2013 due to the short term nature of these instruments. The carrying value of the long-term debt approximates fair value as at June 30, 2013 as the interest rate on the long-term debt is adjusted monthly. The carrying value of the long-term receivables approximates fair value as at June 30, 2013, as Parkland currently issues loans and advances to dealers and customers with similar terms. The convertible debentures had a carrying value of \$126,697 as at June 30, 2013 (December 31, 2012 - \$136,907) and a fair value of \$126,300 as at June 30, 2013 (December 31, 2012 - \$140,558).

Effective January 1, 2013, Parkland discontinued the cash flow hedge accounting of the interest rate swap due to its ineffectiveness. As a result, the loss on this hedge derivative was reclassified to net income under financing costs from accumulated other comprehensive loss and subsequent changes in fair value are recognized in financing costs.

## **BUSINESS RISKS**

### **Credit Risk**

A substantial portion of Parkland's accounts receivable balance is with customers in the oil and gas, mining and forestry industries and is subject to normal industry credit risks. The credit risk is minimized by Parkland's broad customer and geographic base. Parkland manages its exposure to credit risk through rigorous credit granting procedures, typically short payment terms and security interests where applicable. Parkland attempts to closely monitor the financial conditions of its customers and the industries in which they operate. Parkland performs ongoing credit evaluations of its customers and outstanding debts are regularly monitored and when deemed uncollectible a provision is established. At June 30, 2013, the provision for impairment of credit losses was \$9,958 (December 31, 2012 - \$8,144).

Parkland does not have a significant credit exposure to any individual customer. Parkland reviews each new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. The maximum exposure to credit risk at the reporting date is the carrying value of Parkland's accounts receivable balance. Parkland mitigates credit risk for certain customers through the use of standby and commercial letters of credit.

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<b>As at June 30, 2013</b>	<b>Current or within terms</b>	<b>31 - 60 Days past terms</b>	<b>61 - 90 Days past terms</b>	<b>Over 90 Days past terms</b>	<b>Total</b>
Trade Accounts Receivable, net of Allowance for Doubtful Accounts	315,187	8,491	7,770	9,938	341,386
Accounts Payable	348,749	396	45	324	349,514

  

<b>As at December 31, 2012</b>	<b>Current or within terms</b>	<b>31 - 60 Days past terms</b>	<b>61 - 90 Days past terms</b>	<b>Over 90 Days past terms</b>	<b>Total</b>
Trade Accounts Receivable, net of Allowance for Doubtful Accounts	235,265	12,720	4,055	9,298	261,338
Accounts Payable	173,793	1,192	203	163	175,351

### Commodity Price Risk

Parkland is exposed to commodity price risk. The Corporation enters into derivative instruments from time to time to mitigate commodity price risk volatility. These financial instruments are subject to financial controls, risk management and monitoring procedures. The Corporation does not use derivative contracts for speculative purposes.

On June 30, 2013, a 5% change in commodity forward contract pricing, with other variables assumed constant, would have caused an increase or decrease to consolidated net earnings for the three and six months month period ended June 30, 2013 of \$2,839 and \$5,530, respectively (June 30, 2012 – n/a)

### Interest Rate Risk

Parkland is exposed to market risk from changes in the Canadian prime interest rate and Bankers' Acceptance rate which can impact its borrowing costs. Parkland analyzes the interest rate risk on a regular basis and mitigates that risk by considering refinancing, renewal of existing credit lines and hedging options. A 1% change in these interest rates, with all other variables assumed constant, would have caused an increase or decrease to consolidated net earnings for the three and six month period ended June 30, 2013 of \$120 and \$196 respectively (\$64 and \$199 for the three and six month period ended June 30, 2012, respectively).

On March 15, 2012, Parkland entered into interest rate swaps covering \$150,000 of borrowings under its Credit Facility (see Note 12). The swaps require Parkland to pay a fixed interest rate of 1.69% plus 1.75%. The interest rate swaps expire on June 30, 2014 and Parkland will be exposed to variations in the interest rate on the full amount outstanding under its Credit Facility after this date unless Parkland enters into additional hedging agreements in the future. A 0.1% change in the market interest rate for the balance of the term of the swap, with all other variables assumed constant, would have caused an increase or decrease to consolidated net earnings for the three and six months ended June 30, 2013 of \$75 and \$196, respectively (\$36 and \$36 for the three and six months ended June 30, 2012, respectively).

## US Dollar Currency Rate Risk

Parkland's foreign exchange risk exposure is from fluctuation in the US dollar relative to the Canadian dollar.

Parkland purchases and sells certain products in US dollars. Parkland enters into US dollar forward exchange contracts to mitigate its currency risk. As at June 30, 2013 Parkland had US dollar accounts payable totalling US\$51,647 US dollar accounts receivable totalling US\$62,406 and US dollar cash of US\$1,149. US dollar accounts payable are payable in terms of less than 25 days and US dollar accounts receivable are receivable in terms of less than 25 days.

A \$0.01 change in the US dollar versus the Canadian dollar, with all other variable assumed constant, would have resulted in an increase or decrease of approximately \$154 and \$223 in consolidated net earnings for the three and six month period ended June 30, 2013 (\$nil and \$nil for the three and six month period ended June 30, 2012 respectively).

## Liquidity Risk

Liquidity risk is the risk that Parkland will encounter difficulties in meeting its short term financial obligations. Cash liquidity of Parkland is mainly provided by cash flows from operating activities and borrowings available under its Credit Facility (see Note 12). In managing liquidity risk, Parkland has access to various credit products at competitive rates. As at June 30, 2013, Parkland has available unused credit facilities in the amount of \$270,338 (December 31, 2012 - \$263,878). Parkland believes it has sufficient funding through the use of its facility to meet foreseeable borrowing requirements.

Undiscounted cash outflows relating to financial liabilities are outlined in the tables below:

<b>As at June 30, 2013</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>Thereafter</b>	<b>Total</b>
Bank indebtedness	2,910	-	-	-	-	-	2,910
Accounts payable	349,514	-	-	-	-	-	349,514
Dividends declared and payable	6,089	-	-	-	-	-	6,089
Long-term debt, including capital lease obligations <sup>(1)</sup>	2,384	4,913	3,659	121,842	163	516	133,477
Obligations under operating leases	14,111	19,895	17,224	13,926	10,366	17,056	92,578
Convertible debentures <sup>(1)</sup>	4,103	93,105	47,561	-	-	-	144,769

(1) Principal and interest, including current portion

<b>As at December 31, 2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>Thereafter</b>	<b>Total</b>
Accounts payable	175,351	-	-	-	-	-	175,351
Dividends declared and payable	5,777	-	-	-	-	-	5,777
Long-term debt, including capital lease obligations <sup>(1)</sup>	5,850	5,079	4,972	159,092	163	516	175,672
Obligations under operating leases	8,498	6,653	5,852	5,111	4,479	10,414	41,007
Other long-term liabilities <sup>(1)</sup>	268	-	-	-	-	-	268
Convertible debentures <sup>(1)</sup>	8,878	105,137	47,561	-	-	-	161,576

(1) Principal and interest, including current portion



## 8. PROPERTY, PLANT AND EQUIPMENT

Six Months Ended June 30, 2013	Land	Land Improvements	Buildings	Assets under Capital Lease	Plant and Equipment	Total
<b>Cost</b>						
Balance, as at January 1, 2013	37,528	28,741	70,844	7,141	305,100	449,354
Additions	2,040	1,036	3,495	-	40,780	47,351
Disposals	(767)	(45)	(248)	-	(1,991)	(3,051)
Balance, as at June 30, 2013	38,801	29,732	74,091	7,141	343,889	493,654
<b>Accumulated depreciation</b>						
Balance, as at January 1, 2013	-	6,112	25,955	5,326	153,557	190,950
Depreciation charge for the period	-	378	2,133	335	13,282	16,128
Disposals	-	(26)	(145)	-	(1,263)	(1,434)
Balance, as at June 30, 2013	-	6,464	27,943	5,661	165,576	205,644
<b>Carrying amount</b>						
As at June 30, 2013	38,801	23,268	46,148	1,480	178,313	288,010
Year ended December 31, 2012	Land	Land Improvements	Buildings	Assets under Capital Lease	Plant and Equipment	Total
<b>Cost</b>						
Balance, as at January 1, 2012	43,821	27,930	69,037	7,141	261,929	409,858
Additions	11	1,503	5,522	-	52,462	59,498
Disposals	(6,304)	(692)	(3,715)	-	(9,291)	(20,002)
Balance, as at December 31, 2012	37,528	28,741	70,844	7,141	305,100	449,354
<b>Accumulated depreciation</b>						
Balance, as at January 1, 2012	-	5,559	22,570	2,997	131,771	162,897
Depreciation charge for the year	-	754	4,139	2,329	27,875	35,097
Disposals	-	(201)	(754)	-	(6,089)	(7,044)
Balance, as at December 31, 2012	-	6,112	25,955	5,326	153,557	190,950
<b>Carrying amount</b>						
As at December 31, 2012	37,528	22,629	44,889	1,815	151,543	258,404

At June 30, 2013, Parkland had assets under construction of \$4,968 (December 31, 2012 - \$7,329) consisting primarily of retail stations.

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## 9. INTANGIBLE ASSETS

Six Months Ended June 30, 2013	Customer Relationships	Trade names	Non-competete agreements	Rail Car Lease	Software systems	Total
<b>Cost</b>						
Balance, as at January 1, 2013	158,304	6,601	3,835	-	18,072	186,812
Additions	33,110	5,829	2,275	1,550	-	42,764
Disposals	-	(185)	-	-	-	(185)
Balance, as at June 30, 2013	191,414	12,245	6,110	1,550	18,072	229,391
<b>Accumulated amortization</b>						
Balance, as at January 1, 2013	67,452	5,781	2,540	-	4,066	79,839
Amortization charge for the period	8,526	358	1,151	194	903	11,132
Disposals	-	(6)	-	-	-	(6)
Balance, as at June 30, 2013	75,978	6,133	3,691	194	4,969	90,965
<b>Carrying amount</b>						
As at June 30, 2013	115,436	6,112	2,419	1,356	13,103	138,426
<b>Year ended December 31, 2012</b>						
Year ended December 31, 2012	Customer Relationships	Trade names	Non-competete agreements	Rail Car Lease	Software systems	Total
<b>Cost</b>						
Balance, as at January 1, 2012	153,509	6,416	3,309	-	18,072	181,306
Additions	4,795	185	526	-	-	5,506
Balance, as at December 31, 2012	158,304	6,601	3,835	-	18,072	186,812
<b>Accumulated amortization</b>						
Balance, as at January 1, 2012	52,476	5,331	1,862	-	2,259	61,928
Amortization charge for the year	14,976	450	678	-	1,807	17,911
Balance, as at December 31, 2012	67,452	5,781	2,540	-	4,066	79,839
<b>Carrying amount</b>						
As at December 31, 2012	90,852	820	1,295	-	14,006	106,973

## 10. GOODWILL

	January 1, 2013 to June 30, 2013	January 1, 2012 to December 31, 2012
Balance, beginning of period	91,138	89,883
Acquisition of Elbow River Marketing net of bank indebtedness assumed (Note 19a)	35,900	-
Acquisition of TransMontaigne (Note 19c)	12	-
Acquisition of Scotsburn and R-Gas (Note 19d)	159	-
Acquisition of Sparling's Propane, net of cash assumed (Note 19b)	5,284	-
Acquisition of Magnum Oil (MB) Ltd.	-	1,255
Balance, end of period	132,493	91,138

The Corporation did not identify any indicators of impairment during the period ended June 30, 2013.

## 11. LONG-TERM RECEIVABLES

Long-term receivables consist of loans and advances to dealers and customers:

	June 30, 2013	December 31, 2012
Loans receivable	1,055	1,682
Advances to dealers	9,486	8,633
	<b>10,541</b>	10,315

Loans receivable are repayable in monthly instalments of \$198 (December 31, 2012 - \$148), bear interest at rates ranging between nil% and 10.25% (December 31, 2012 - nil% and 10.25%) and are secured by specific assets of the borrower.

Advances to dealers and customers are amortized based on the volume of fuel product purchased from Parkland. For every litre of fuel product purchased by the dealer or customer a portion of the loan is recognized as a reduction of sales and operating revenue. Advances to dealers and customers are secured by specific assets of the dealers and customers.

The current portion of loans receivable and advances to dealers and customers is included in accounts receivable in current assets.

## 12. FINANCING AND CREDIT FACILITIES

### (a) Long-Term Debt

	June 30, 2013	December 31, 2012
Extendible facility	120,000	155,000
Capital lease obligations	2,289	1,374
Other loans	216	322
	<b>122,505</b>	156,696
Less deferred financing costs	(1,951)	(2,250)
	<b>120,554</b>	154,446
Less current portion	(779)	(906)
	<b>119,775</b>	153,540

Estimated repayments for the next five years are:

	2013	2014	2015	2016	2017	Thereafter	Interest expense included in minimum lease payments	Total
Obligations under capital lease	538	1,232	60	60	163	515	(279)	2,289
Extendible Facility and Other loans	64	117	35	120,000			-	120,216
	602	1,349	95	120,060	163	515	(279)	122,505

**(b) Credit Facility**

A revolving extendible credit facility (the "Credit Facility") agreement was executed on September 30, 2011 for a period of three years and subsequently amended on August 7, 2012 to extend the maturity date an additional two years to June 30, 2016. The facility is extendible each year for a rolling three-year period at the option of Parkland. If the Credit Facility is not extended past the maturity date of June 30, 2016, all amounts outstanding are repayable on the maturity date.

The Credit Facility is for a maximum amount of \$450,000 (December 31, 2012 - \$450,000) with interest only payable at the bank's prime lending rate plus 0.75% to 2.00% (December 31, 2012 - 0.75% to 2.00%) per annum.

The Credit Facility includes the following components:

- i) A revolving operating loan to a maximum of \$450,000 less the value of letters of credit issued (December 31, 2012 - \$450,000). As at June 30, 2013, the outstanding borrowings totalled \$132,641 (December 31, 2012 - \$155,000). The revolving operating loan bears interest at prime plus 0.75% (December 31, 2012 prime plus 0.75%) or Bankers' Acceptance rate plus 1.75% (December 31, 2012 Bankers' Acceptance rate plus 1.75%). The interest rate at June 30, 2013 was 3.75% for prime-based loans (December 31, 2012 3.75% prime based loans) and 2.97% for Bankers' Acceptance based loans (December 31, 2012 Bankers' Acceptance based loans 2.98%).
- ii) A letter of credit facility to a maximum of \$85,000 (December 31, 2012 - \$60,000). As at June 30, 2013, outstanding balances totalled \$47,721 (December 31, 2012 - \$31,182) which mature at various dates up to July 31, 2013.

The revolving operating loan incurs standby fees for any unused portion of the facility at a rate of 0.394% to 0.675% (December 31, 2012 - 0.394% to 0.675%) depending on the ratio of funded debt to earnings before interest, taxes and depreciation and amortization and unrealized (gain) loss from the change in fair value of commodities forward contracts and US dollar forward exchange contracts included in risk management activities ("Adjusted EBITDA including acquisition related costs" a non-GAAP financial measure). See Note 18 for a reconciliation of net earnings to Adjusted EBITDA including acquisition related costs). Security on the Credit Facility is the assignment of insurance and a floating charge demand debenture for \$900,000 creating a first floating charge over all of the undertaking, property and assets of Parkland.

Deferred finance charges of \$1,951 (December 31, 2012 - \$2,250) have reduced the value of the Credit Facility and are amortized in proportion to the facility utilized.

At June 30, 2013, Parkland was in compliance with all debt covenants. Debt covenant ratios are tested on a trailing four quarter Adjusted EBITDA including acquisition related costs basis. The financial covenants under the Credit Facility are as follows:

1. Ratio of current assets to current liabilities shall not be less than 1.10 to 1.00 on a consolidated basis;
2. Ratio of senior funded debt (which excludes the convertible debentures and senior debt but includes issued letters of credit) to Adjusted EBITDA including acquisition related costs shall not exceed 3.00 to 1.00 during the second and third quarters and shall not exceed 3.50 to 1.00 during the first and fourth quarters of Parkland's fiscal year;
3. Ratio of total funded debt (which excludes the convertible debentures but includes issued letters of credit) to Adjusted EBITDA including acquisition related costs shall not exceed 4.00 to 1.00 during the second and third quarters and shall not exceed 4.50 to 1.00 during the first and fourth quarters of Parkland's fiscal year; and
4. Ratio of Adjusted EBITDA including acquisition related costs less maintenance capital expenditures and taxes to the sum of interest, principal and dividends after DRIP proceeds shall not be less than 1.15 to 1.00;

At June 30, 2013, the Corporation provided \$232,799 (December 31, 2012 - n/a) of unsecured guarantees to counter parties of commodity and US dollar forward exchange contracts used in natural gas liquids and crude oil purchases.

### **(c) Capital Lease Obligations**

Capital leases are payable in monthly instalments totalling \$188 (December 31, 2012 - \$72) including interest varying from 0% to 8.05% (December 31, 2012 - 0% to 8.05%). The leases are for land, buildings and equipment with a net book value of \$1,480 (December 31, 2012 - \$1,815), and mature at various dates ending up to July 2022.

## **13. CONVERTIBLE DEBENTURES**

On December 1, 2009, Parkland issued \$97,750 principal amount of 6.5% series 1 convertible unsecured subordinated debentures ("Series 1 Debentures"), at a price of \$1 per debenture. Interest on the Series 1 Debentures is paid semi-annually in arrears, on November 30 and May 31 in each year commencing May 31, 2010. On December 21, 2010, Parkland issued \$45,000 principal amount of 5.75% series 2 convertible unsecured subordinated debentures ("Series 2 Debentures"), at a price of \$1 per debenture. Interest on the Series 2 Debentures is paid semi-annually in arrears, on June 30 and December 31 in each year commencing June 30, 2011. Collectively, the Series 1 Debentures and the Series 2 Debentures are referred to as the "Debentures". The Debentures are convertible at the option of the holder at any time into common shares of the Corporation at a conversion price of \$14.60 per share for the Series 1 Debentures and \$18.00 per share for the Series 2 Debentures.

The Series 1 Debentures mature on November 30, 2014 and the Series 2 Debentures mature on December 31, 2015 at which time the Debentures are due and payable. The Series 1 Debentures may be redeemed in whole or in part at the option of Parkland on or after November 30, 2012 and prior to November 30, 2013 and the Series 2 Debentures may be redeemed in whole or in part at the option of Parkland on or after December 31, 2013 and prior to December

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31, 2014, on not more than 60 days and not less than 30 days prior notice at a price equal to the principal amount thereof plus accrued and unpaid interest, provided that the current market price of the common shares of Parkland on the date immediately preceding the date on which the notice of redemption is given is not less than 125% of the conversion price. The Debentures may be redeemed prior to their maturity dates in whole or in part at a price equal to their principal amount plus accrued and unpaid interest on or after November 30, 2013 for the Series 1 Debentures and on or after December 31, 2014 for the Series 2 Debentures.

Upon the maturity or redemption of the Debentures, Parkland may pay the outstanding principal of the Debentures in cash or may, at its option, on not greater than 60 days and not less than 40 days prior notice and subject to regulatory approval, elect to satisfy its obligations to repay all or a portion of the principal amount of the Debentures which have matured or been redeemed by issuing and delivering that number of common shares obtained by dividing the aggregate principal amount of the Debentures which have matured or redeemed by 95% of the weighted average trading price of the common shares of Parkland on the Toronto Stock Exchange for the 20 consecutive trading days ending five trading days preceding the date fixed for redemption or the maturity date, as the case may be. Any accrued and unpaid interest thereon will be paid in cash.

The following table reconciles the principal amount, debt component and equity component of the Debentures.

	January 1, 2013 to June 30, 2013		January 1, 2012 to December 31, 2012	
	Principal Amount of Debentures	Convertible Debenture Debt	Principal Amount of Debentures	Convertible Debenture Debt
<b>Series 1 Debentures</b>				
Balance, beginning of period	96,794	93,130	97,750	92,166
Conversion to common shares	(11,357)	(11,357)	(956)	(956)
Change due to passage of time	-	949	-	1,920
Balance, end of period	85,437	82,722	96,794	93,130
<b>Series 2 Debentures</b>				
Balance, beginning of period	44,975	43,777	44,975	43,378
Conversion to common shares	-	-	-	-
Change due to passage of time	-	198	-	399
Balance, end of period	44,975	43,975	44,975	43,777
<b>Series 1 and Series 2 Debentures, end of period</b>	<b>130,412</b>	<b>126,697</b>	<b>141,769</b>	<b>136,907</b>

#### 14. ASSET RETIREMENT OBLIGATIONS

	<b>January 1, 2013 to June 30, 2013</b>	January 1, 2012 to December 31, 2012
Asset retirement obligations, beginning of period	<b>30,293</b>	25,478
Additional provisions during the period	<b>1,094</b>	9,059
Amounts used during the period	<b>(582)</b>	(4,296)
Unused amounts reversed during the period	<b>(52)</b>	(1,097)
Change due to passage of time and discount rate	<b>(1,301)</b>	1,149
Asset retirement obligations, end of period	<b>29,452</b>	30,293

Parkland is liable for the environmental obligations related to the removal of its underground storage tanks at properties that it leases and owns. The asset retirement obligation represents the present value estimate of Parkland's cost to remove these tanks. The total undiscounted estimated future cash flows required to settle Parkland's obligation was \$48,318 at June 30, 2013 (December 31, 2012 - \$48,353). The costs are expected to be incurred between 2012 and 2046. At June 30, 2013, the discount rate used to determine the present value of the future costs was 4.42% (December 31, 2012 – 3.89%).

#### 15. REFINERY AND TERMINAL REMEDIATION ACCRUAL

	<b>January 1, 2013 to June 30, 2013</b>	January 1, 2012 to December 31, 2012
Refinery and terminal remediation accrual, beginning of period	<b>13,957</b>	11,242
Additions during the period	<b>-</b>	1,742
Change due to passage of time and discount rate	<b>(410)</b>	973
Refinery and terminal remediation accrual, end of period	<b>13,547</b>	13,957

During the fourth quarter of 2012, Parkland completed the upgrade of the Bowden facility and placed into the service the equipment to be used as a railroad terminal for shipping products by rail and use of the tanks on site for storage.

Parkland has estimated the discounted cost of remediation on the basis that remediation would be part of a multi-year management plan. Remediation costs have been estimated using engineering studies conducted in December 2007 and updated by the Corporation's management in 2012. The total undiscounted estimated future cash flows required to settle Parkland's obligation was \$31,777 at June 30, 2013 (December 31, 2012 - \$31,777). The costs are expected to be incurred between 2018 and 2041 (December 31, 2012 – 2018 to 2041). At June 30, 2013, the discount rate used to determine the present value of the future costs was 4.42% (December 31, 2012 – 3.89%).

## 16. SHAREHOLDERS' CAPITAL

### (a) Shareholders' Capital

Authorized capital of Parkland consists of an unlimited number of common shares and an unlimited number of preferred shares issuable in series.

	January 1, 2013 to June 30, 2013		January 1, 2012 to December 31, 2012	
	Number of Shares	Amount	Number of Shares	Amount
<b>Shares</b>				
Balance, beginning of period	67,973	349,591	64,354	300,981
Issued under dividend reinvestment plan	1,422	24,254	3,372	47,191
Issued on vesting of restricted shares	22	-	109	-
Issued under share option plan	32	233	73	463
Issued upon conversion of debentures	778	11,357	65	956
Balance, end of period	70,227	385,435	67,973	349,591

In January 2011, Parkland launched the Premium Dividend and Enhanced Dividend Reinvestment Plan as a means to incrementally raise equity capital for growth and other corporate purposes.

The Premium Dividend Plan provides eligible shareholders with a 2% cash premium on top of their regular cash dividend. Participants electing this option will receive a monthly payment of \$0.0885 per share for dividend declared to shareholders of record on and after March 22, 2013. Prior to March 22, 2013, the participants received \$0.0867 per share under this option. The Enhanced Dividend Reinvestment Plan allows shareholders to purchase additional shares with their dividend at a 5% discount to the volume weighted average price as defined by the plan. Those shareholders who do not elect to participate in the Premium Dividend and Enhanced Dividend Reinvestment Plan will still receive their regular monthly dividend of \$0.0867 per share for dividend declared on and after March 22, 2013. Prior to March 22, 2013, the participants received \$0.085 per share under this option.

### (b) Share Option Plan

Parkland has a Share Option Plan under which Parkland may issue from treasury, together with any other compensation arrangement, an amount not to exceed 10% of the issued and outstanding common shares. The eligible participants are officers, employees or consultants of the Corporation. The exercise price shall be fixed by the Board of Directors at the time of grant; provided that the exercise price shall not be less than fair market value of the common shares. Each annual vesting tranche is considered a separate award with its own vesting period and grant date fair value. Fair value of each annual vesting tranche is measured at the date of grant using the Black-Scholes option pricing model. Compensation expense is



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recognized over the tranche's vesting period by increasing contributed surplus based on the number of awards expected to vest. The number of awards expected to vest is reviewed at least annually, with any impact being recognized immediately.

Share options outstanding at June 30, 2013 have the following expiry date and exercise prices:

Grant-vest	Expiry Date	Exercise price in \$ per option	Options	
			2013	2012
2004-7	Jan 2014	6.32	15	15
2004-7	Jan 2014	6.68	-	15
2005-8	Jan 2015	7.27	15	30
2011-12	May 2019	10.47	29	29
2011-12	May 2019	12.25	135	143
2011-13	May 2019	10.47	29	29
2011-13	May 2019	12.25	135	143
2011-14	May 2019	10.47	29	29
2011-14	May 2019	12.25	135	143
2012-13	May 2020	13.80	136	139
2012-14	May 2020	13.80	136	138
2012-15	May 2020	13.80	136	138
2013-14	March 2021	17.74	42	-
2013-15	March 2021	17.74	42	-
2013-16	March 2021	17.74	42	-
2013-14	May 2021	17.79	216	-
2013-15	May 2021	17.79	216	-
2013-16	May 2021	17.79	216	-
			<b>1,704</b>	<b>991</b>

The total compensation cost that has been included in marketing, general and administrative expenses for the three and six month period ended June 30, 2013 amounted to \$181 and \$567, respectively (three and six months ended June 30, 2012 - \$110 and \$163, respectively).

	January 1, 2013 to June 30, 2013		January 1, 2012 to December 31, 2012	
	Number of Options	Average Exercise Price Per Option	Number of Options	Average Exercise Price Per Option
Option shares, beginning of period	991	\$ 12.40	676	\$ 10.98
Granted	774	17.78	417	13.80
Exercised	(32)	7.31	(73)	6.36
Forfeited	(29)	12.62	(29)	12.25
Option shares, end of period	<b>1,704</b>	<b>\$ 14.95</b>	<b>991</b>	<b>\$ 12.40</b>
Exercisable options, end of period	<b>465</b>	<b>\$ 12.24</b>	<b>232</b>	<b>\$ 10.64</b>

Out of the 1,704 outstanding options (December 31, 2012 - 991 options), 465 options (December 31, 2012 - 232) were exercisable. Options exercised during the six month period ended June 30, 2013 resulted in 32 (December 31, 2012 - 73) shares being issued at a

weighted average price of \$7.31 each (December 31, 2012 - \$6.36 each). The related weighted average share price over the period of exercise was \$17.73 (December 31, 2012 - \$15.40) per share.

The weighted average fair value of options granted during the six month period ended June 30, 2013, using the Black-Scholes valuation model was \$1.75 (December 31, 2012 - \$1.46) per option. The significant inputs into the model were weighted average share price of \$17.78 (December 31, 2012 - \$13.80) at the grant date, exercise price of \$17.78 (December 31, 2012 - \$13.80), volatility of 27.1% (December 31, 2012 – 26.3%), dividend yield of 5.85% (December 31, 2012 – 7.39%), an expected option life of eight years and an annual risk-free interest rate of 1.15% (December 31, 2012 – 1.37%). The volatility measured at the standard deviation of continuously compounded share returns is based on statistical analysis of daily share prices over the last two years.

### (c) Restricted Share Unit Plan

Parkland awards certain directors, officers, employees and consultants restricted share units ("RSU's) at no cost, and the restricted share units are expensed uniformly over their vesting period. The fair market value of the award is based on the volume weighted average trading price for the shares on the Toronto stock exchange for the five trading days immediately preceding the date of the grant.

Under the Restricted Share Unit Plan the units granted in 2009 and 2010 vest over a three year period. For grants prior to 2011, the restricted share units vesting is typically subject to entity performance criteria, including maintenance of the annual fund distribution target. For restricted share units granted on or after January 1, 2011, restricted share units are earned over a three year period with vesting at the third anniversary of the grant. The number of shares earned can range from 0 to 200% of the grant amount based on entity performance criteria, specifically Total Shareholder Return ("TSR") ranking versus a specified peer group of companies. In May 2012, the Restricted Share Unit Plan was amended to award participants with additional RSUs upon each dividend payment made by the Corporation.

	<b>January 1, 2013 to June 30, 2013</b>		January 1, 2012 to December 31, 2012	
	<b>Number of RSU's</b>	<b>Weighted Average Share Price</b>	Number of RSU's	Weighted Average Share Price
Restricted shares, beginning of period	336	\$ 13.14	314	\$ 10.41
Granted	152	17.79	167	13.80
Dividend equivalents	5	15.93	-	-
Issued on vesting	(45)	13.18	(111)	10.79
Forfeited	-	-	(34)	12.99
Restricted shares, end of period	448	\$ 14.73	336	\$ 13.14

The total compensation cost that has been included in marketing, general and administrative expenses for the three and six month period ended June 30, 2012 amounted to \$616 and \$1,132 respectively (three and six months ended June 30, 2012 - \$187 and \$583, respectively).

#### (d) Deferred Share Unit Plan

Parkland established the deferred share units ("DSUs") plan for non-executive members of the Board of Directors as a long-term incentive plan. Under this plan, each director is entitled to receive DSUs as a result of a grant and/or in lieu of directors' fees. Furthermore, directors receive additional DSUs upon each dividend payment made by the Corporation. The fair value of the DSUs on the grant day is based on the weighted average trading price of the shares on the Toronto stock exchange for the five trading days immediately preceding the date of the grant. DSUs vest immediately on the day of the grant and they are redeemed for cash when the director ceases to be a member of the Board of Directors. Compensation expense is recognized in the marketing, general and administrative expense immediately upon the vesting of DSUs.

The Corporation has recorded a liability of \$1,963 at June 30, 2013 (December 31, 2012 - \$1,208) in the Consolidated Balance Sheets for DSUs based on the market value of Parkland's common shares as June 30, 2013. The total compensation costs that have been included marketing, general and administrative expenses for the three and six month period ended June 30, 2013 amounted to \$314 and 755 respectively (three and six months ended June 30, 2012 - \$400 and \$460 respectively).

	January 1, 2013 to June 30, 2013	January 1, 2012 to December 31, 2012
	Number of DSU's	Number of DSU's
Deferred Share Units, beginning of period	87	46
Granted	24	40
Dividends equivalent	3	6
Redeemed	-	(5)
Deferred Share Units, end of period	114	87

## 17. FINANCE COSTS

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Accretion on refinery remediation	136	285	272	425
Accretion on asset retirement obligation	81	634	150	857
Interest on long-term debt	1,810	2,218	3,783	4,567
Interest and accretion on convertible debentures	2,606	2,805	5,278	5,611
(Gain) loss on interest rate swap	(325)	-	101	-
Total finance costs, end of period	4,308	5,942	9,584	11,460

## 18. CAPITAL MANAGEMENT

Parkland's capital structure is comprised of bank indebtedness, long-term debt including current portion, current portion of other long-term liabilities, convertible debentures and shareholders' equity, less cash and cash equivalents and restricted cash. Parkland's objectives when managing its capital structure are to:

- I. maintain financial flexibility so as to preserve the Corporation's access to capital markets and its ability to meet its financial obligations; and
- II. finance internally generated growth as well as potential acquisitions.

Parkland monitors its capital structure and financing requirements using non-GAAP financial metrics consisting of Net Debt to Capitalization and Net Debt to Adjusted EBITDA which is defined as earnings before interest, taxes, depreciation and amortization, gain (loss) on disposal of property, plant and equipment, acquisition related costs and unrealized (gain) loss from the change in fair value of commodities forward contracts and US dollar forward exchange contracts included in risk management activities. The metrics are used to monitor and guide the Corporation's overall debt position as a measure of Parkland's overall financial strength and flexibility of capital structure.

Parkland currently targets a Net Debt to Capitalization ratio of below 50% on a long-term basis. This target may be exceeded if strategic acquisitions are available. At June 30, 2013, the Net Debt to Capitalization ratio was 38% (December 31, 2012 - 44%), calculated as follows:

	<b>June 30, 2013</b>	December 31, 2012
Bank Indebtedness	2,910	-
Long-term debt (including current portion), current portion of long-term liabilities and convertible debentures	247,251	291,603
Cash and cash equivalents	(4,318)	(14,676)
Net Debt	245,843	276,927
Shareholders' equity	405,125	352,733
Capitalization	650,968	629,660
Net Debt to Capitalization	38%	44%

Parkland currently targets a Net Debt to Adjusted EBITDA ratio of less than 3.0 times (3.0 times - December 31, 2012). This target may be exceeded if strategic acquisitions are available. Adjusted EBITDA from acquisitions is not included for periods prior to acquisition in the following trailing twelve-month Adjusted EBITDA calculation. At June 30, 2013 the debt to Adjusted EBITDA ratio was 1.13 times (December 31, 2012 – 1.38 times) calculated on a trailing twelve-month basis as follows:

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	June 30, 2013	December 31, 2012
Net Debt	245,843	276,927
Net earnings	92,262	84,854
Add		
Finance costs <sup>(1)</sup>	18,363	20,239
(Gain) loss on disposal of property, plant and equipment	2	282
Unrealized (gain) loss from the change in fair value of commodities forward contracts and US dollar forward exchange contracts	8,860	-
Depreciation and amortization	56,571	54,689
Income tax expense	41,854	38,917
Adjusted EBITDA including acquisition related costs <sup>(2)</sup>	217,912	198,981
Acquisition related costs	4,656	1,360
Adjusted EBITDA <sup>(2)</sup>	222,568	200,341
Net Debt to Adjusted EBITDA including acquisition related costs	1.13	1.39
Net Debt to Adjusted EBITDA	1.10	1.38

(1) Includes realized and unrealized (gain) loss on the interest rate swap

(2) Includes the realized and unrealized (gain) loss on put options

The Corporation manages its capital structure and makes adjustments according to market conditions to maintain flexibility while achieving objectives stated above. To manage the capital structure, Parkland may adjust capital spending, adjust dividends paid to shareholders, issue new equity, issue new debt or repay existing debt.

## 19. ACQUISITIONS

### (a) Elbow River Marketing

On February 15, 2013, Parkland acquired the assets and liabilities of Elbow River Marketing Limited Partnership ("Elbow River Marketing"), a business specializing the transportation, supply and marketing of petroleum products including liquefied petroleum gases (butane, propane and condensate), crude oil, heavy fuel oil, and a growing portfolio of refined fuel and bio-fuel products, for total consideration of \$84,594. The purchase price included \$80,000 paid in cash and the assumption of bank indebtedness of \$4,594. The acquisition of Elbow River Marketing diversifies Parkland's earnings and further differentiates Parkland from other Canadian fuel marketers. Given the recent timing of the transaction Parkland is still assessing the fair value of the net assets acquired. As a result these amounts are subject to change. The transaction was an asset purchase and has been accounted for using the acquisition method.

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The preliminary fair value of Elbow River Marketing net assets acquired is as follows:

	June 30, 2013
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	31,050
Intangible asset - non-compete agreement	2,100
Intangible asset - trade names	3,450
Fair value of rail car leases	1,550
Property, plant and equipment	2,535
Goodwill	35,900
Capital lease obligations	(71)
Risk management - net	(5,285)
Bank indebtedness	(4,594)
Other long-term liabilities	(4,509)
Working capital	17,874
	80,000
Consideration:	
Cash paid to vendor	80,000
Bank indebtedness assumed	4,594
Cash consideration	84,594

The goodwill of \$35,900 which arose from the acquisition was attributable to the anticipated future earnings of Elbow River Marketing and purchasing synergies now available to Parkland. The total amount of goodwill recognized is expected to be deductible for income tax purposes.

Trade and other receivables acquired in the transaction have a fair value of \$90,364 that equal their gross contractual value and expected cash flow at the acquisition date.

Trade and other payables acquired in the transaction have a fair value of \$102,993 that equal their gross contractual value and expected cash outflow at the acquisition date.

Since the date of acquisition, revenue of \$609,772 and net earnings of \$1,033 are included in the June 30, 2013 consolidated statement of comprehensive income.

**(b) Sparling's Propane**

On April 2, 2013, Parkland acquired all of the outstanding shares of Sparling's Propane Co. Limited, G.S.D. Sparling Holdings Ltd. Sparling's Propane Tank Co Ltd. Grand River Propane Inc. and Sparling's Propane Inc. (collectively "Sparling's Propane") for cash consideration of \$32,388. The acquisition is expected to leverage the propane supply options achieved through Elbow River Marketing and its existing business platform will be utilized to grow Parkland's propane business across Canada. Given the recent timing of the transaction Parkland is still assessing the fair value of the net assets acquired. As a result these amounts are subject to change. The transaction has been accounted for using the acquisition method.

The preliminary fair value of Sparling's net assets acquired is as follows:

	June 30, 2013
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	1,387
Intangible asset - non-compete agreement	175
Intangible asset - trade names	2,379
Property, plant and equipment	28,587
Goodwill	5,284
Deferred Tax Liability	(5,284)
Capital lease obligation	(1,128)
Working capital	1,807
	33,207
Consideration:	
Cash paid to vendor	33,207
Cash assumed	(819)
Cash consideration	32,388

The goodwill of \$5,284, which arose from the acquisition was attributable to the anticipated future revenue from the potential expansion of Parkland's propane business and increased market presence in Eastern Canada. The total amount of goodwill recognized is not deductible for income tax purposes.

Trade and other receivables acquired in the transaction have a fair value of \$7,136 that equal their gross contractual value and expected cash flow at the acquisition date.

Trade and other payables acquired in the transaction have a fair value of \$6,405 that equal their gross contractual value and expected cash outflow at the acquisition date.

Since the date of acquisition, revenue of \$11,789 and net loss of \$304 are included in the June 30, 2013 consolidated statement of comprehensive income.

### **(c) TransMontaigne**

On May 13, 2013, Parkland entered into agreements to become Morgan Stanley's fuel marketer for the province of Quebec, to assume customers and assets of TransMontaigne Marketing Canada Inc. ("TransMontaigne"), to lease terminal storage through CanTerm Canadian Terminals Inc. and to purchase inventory from Morgan Stanley Capital Group Inc., for total cash consideration of \$11,065. This agreement is expected to provide a new supply platform for growth in the Province of Quebec and add to Parkland's strategic supply infrastructure portfolio. Given the recent timing of the transaction Parkland is still assessing the fair value of the net assets acquired. As a result these amounts are subject to change. The transaction was an asset purchase and has been accounted for using the acquisition method.

The preliminary fair value of TransMontaigne net assets acquired is as follows:

	June 30, 2013
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	1
Property, plant and equipment	488
Goodwill	12
Working capital	50,115
	50,616
Consideration:	
Accounts payable	39,551
Cash paid to vendor	11,065
	50,616
Liabilities settled	(39,551)
Cash consideration	11,065

The goodwill of \$12, which arose from the acquisition was attributable to the anticipated future earnings of TransMontaigne and increased market presence in Quebec for Parkland. The total amount of goodwill recognized is expected to be deductible for income tax purposes.

Trade and other receivables acquired in the transaction have a fair value of \$39,596 that Parkland agreed to collect on behalf of TransMontaigne. Subsequent to the acquisition, Parkland collected \$39,551 and settled the liability with TransMontaigne for the same amount.

Since the date of acquisition, revenue of \$122,400 and net earnings of \$21 are included in the June 30, 2013 consolidated statement of comprehensive income.

#### **(d) R-Gas and Scotsburn**

On May 1st 2013, Parkland announced the acquisition of Scotsburn Co-operative Services Limited ("Scotsburn") net assets for cash consideration of \$1,322. Additionally on April 30th, 2013 Parkland acquired the net assets of R-Gas Propane Supply Corporation ("R-Gas") for cash consideration of \$1,067. These acquisitions are expected to add over three million litres of diesel fuel and furnace oil sales to Parkland and increase market presence in the Ontario propane market. Given the recent timing of these transactions Parkland is still assessing the fair value of the net assets acquired. As a result these amounts are subject to change. These transactions were asset purchases and have been accounted for using the acquisition method.



The combined preliminary fair value of R-Gas and Scotsburn's net assets acquired are as follows:

	June 30, 2013
Estimated fair value of net assets acquired:	
Intangible asset - customer relationships	673
Property, plant and equipment	991
Goodwill	159
Working capital	567
	2,390
Consideration:	
Cash paid to vendor	2,390
Cash consideration	2,390

The goodwill of \$159 which arose from the acquisitions was attributable to the anticipated future revenue from expanded customer base, synergies from combining offices and increased market presence in Eastern Canada. The total amount of goodwill recognized is expected to be deductible for income tax purposes.

Trade and other receivables acquired in the transactions have a fair value of \$537 that equal their gross contractual value and expected cash flow at the acquisition date.

No trade or other payables were acquired in these transactions.

Since the date of acquisitions, combined revenue of \$832 and net earnings of \$49 are included in the June 30, 2013 consolidated statement of comprehensive income.

Had Parkland acquired and consolidated the above mentioned acquisitions in notes 19(a) through 19 (d) on January 1, 2013, the consolidated statement of comprehensive income would include additional revenue of \$1,299,452 and a net earnings of \$2,790 for the six month period ended June 30, 2013. This pro-forma financial information is not necessarily indicative of the financial position or results of operations that would have resulted had the relevant transactions taken place at the beginning of the year.

## 20. COMMITMENTS

The Corporation has purchase commitments under its fuel supply contracts that require the purchase of approximately 500 million litres of fuel products to the end of 2013.

## 21. NET CHANGES IN NON-CASH WORKING CAPITAL

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Accounts receivable	112,242	44,025	61,990	10,299
Inventories	6,922	14,637	10,446	16,705
Prepaid expenses and other	7,457	8,243	5,442	(4,371)
Accounts payable and accrued liabilities	(39,748)	(22,766)	30,796	52,888
Income taxes payable	(231)	(16,187)	(16,771)	(7,111)
Deferred revenue	(9,334)	(5,909)	(6,711)	(4,148)
Total net changes in non-cash working capital	77,308	22,043	85,192	64,262

## 22. SEGMENTED INFORMATION

Parkland is an independent marketer and distributor of refined fuels, crude oil, natural gas and other related products. The corporation operates in three reportable segments, fuel and petroleum products, non-fuel commercial products and other non-fuel products. These segments are defined as follows:

Fuel and petroleum products includes sales of gasoline, diesel, home heating oil, propane fuel, natural gas liquids, crude oil, heavy oil products, realized gain/loss on commodities forward contracts and US dollar forward exchange contracts.

Non-fuel commercial includes sales of fertilizer, lubricants, various parts and commercial cartage charges.

Other non-fuel includes convenience store sales and cartage charges to retail dealers and Elbow River Marketing customers.

Due to the amount of common operating and property costs, it is not practical to report these segments below their respective adjusted gross profits. The segregation of capital expenditures and total assets is not practical as the reportable segments represent product sales that are generated from common locations.

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Three months ended June 30,				
	Crude Oil and Refined Products	Non-Fuel Commercial	Other Non-Fuel	Total
<b>2013</b>				
Sales and operating revenue	1,253,099	77,437	12,161	1,342,697
Cost of sales	1,146,418	63,049	5,060	1,214,527
Realized loss on risk management activities <sup>(1)</sup>	4,373			4,373
Adjusted gross profit <sup>(1)</sup>	102,308	14,388	7,101	123,797
2012				
Sales and operating revenue	926,502	74,396	10,433	1,011,331
Cost of sales	838,835	58,319	4,611	901,765
Adjusted gross profit <sup>(1)</sup>	87,667	16,077	5,822	109,566

(1) This category includes realized gains/losses on commodities forward contracts and US dollar forward exchange contracts.

Six months ended June 30,				
	Crude Oil and Refined Products	Non-Fuel Commercial	Other Non-Fuel	Total
<b>2013</b>				
Sales and operating revenue	2,403,994	130,044	21,483	2,555,521
Cost of sales	2,190,181	100,380	9,145	2,299,706
Realized loss on risk management activities <sup>(1)</sup>	5,061	-	-	5,061
Adjusted gross profit <sup>(1)</sup>	208,752	29,664	12,338	250,754
2012				
Sales and operating revenue	1,926,562	131,422	17,706	2,075,690
Cost of sales	1,747,607	97,435	10,077	1,855,119
Adjusted gross profit <sup>(1)</sup>	178,955	33,987	7,629	220,571

(1) This category includes realized gains/losses on commodities forward contracts and US dollar forward exchange contracts.

## 23. RELATED PARTY TRANSACTIONS

Parkland receives legal services from Bennett Jones LLP where a director of the Corporation is a partner. The fees paid during the six months ended June 30, 2013 amounted to \$1,662 (June 30, 2012 - \$374) including \$156 (December 31, 2012 - \$293) in amounts payable at June 30, 2013.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties. The exchange amounts represent normal commercial terms.

## 24. SEASONALITY

Parkland's retail fuels and supply and wholesale operations typically experience higher volumes and refiners' margins during the second and third quarters of the year, driven by higher consumer purchases during the summer months. The commercial fuels and wholesale fuels

operations experience higher volumes during the first and fourth quarters of the year, due to higher heating fuel and propane demand during the colder months.

## **25. CONTINGENCIES**

The Corporation is involved in various legal claims and legal notices arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on Parkland's financial position, results of operations, or cash flows. Any amounts awarded as a result of these actions will be reflected when known.

## **26. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to comply with the presentation adopted in the current period.

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**Supplementary Information (unaudited)**

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
<b>Volume (millions of litres)</b>				
Retail Fuels	438	458	838	873
Commercial Fuels	312	315	745	777
Supply & Wholesale <sup>(1)</sup>	925	331	1,555	628
Intersegment sales	(95)	(101)	(158)	(190)
Total crude oil and refined products volume	1,580	1,003	2,980	2,088

(1) Includes Elbow River Marketing volumes of 497 million litres and 824 million litres for the three and six months ended June 30, 2013, respectively

**Net sales and operating revenue (millions of Canadian dollars)**

<b>Crude oil and refined products revenue</b>				
Retail Fuels	422.2	435.2	787.6	817.8
Commercial Fuels	279.8	290.8	683.2	727.5
Supply & Wholesale <sup>(2)</sup>	614.8	291.8	1,053.3	548.7
Intersegment	(63.7)	(91.3)	(120.1)	(167.4)
Total crude oil and refined products revenue	1,253.1	926.5	2,404.0	1,926.6
<b>Non-fuel commercial revenue</b>				
Other non-fuel revenue <sup>(4)</sup>	12.2	10.6	21.5	18.6
Intersegment	-	(0.2)	-	(0.9)
Total non-fuel revenue	12.2	10.4	21.5	17.7
Total sales and operating revenue	1,342.7	1,011.3	2,555.5	2,075.7

(2) Includes Elbow River Marketing revenue of \$254.3 million and \$426.8 million for the three and six months ended June 30, 2013, respectively

**Gross profit (millions of Canadian dollars)**

<b>Crude oil and refined products adjusted gross profit</b>				
Retail Fuels	20.7	25.0	38.8	43.5
Commercial Fuels	29.1	25.8	79.7	77.7
Supply & Wholesale <sup>(3)(5)</sup>	52.5	36.9	90.3	57.8
Total crude oil and refined products adjusted gross profit <sup>(3)(5)</sup>	102.3	87.7	208.8	179.0
Cents per litre	6.47	8.74	7.01	8.57

(3) Includes Elbow River Marketing gross profit of \$14.7 million and \$24.7 million for the three and six months ended June 30, 2013, respectively

Crude oil and refined products adjusted gross profit <sup>(3)(5)</sup>	102.3	87.7	208.8	179.0
Non-fuel commercial adjusted gross profit	14.4	16.1	29.7	34.0
Other non-fuel adjusted gross profit <sup>(4)</sup>	7.1	5.8	12.3	7.6
Total adjusted gross profit <sup>(3)(5)</sup>	123.8	109.6	250.8	220.6

(4) This category includes convenience store sales, variable rents, trucking, rail and other delivery charges to customers and other.

(5) This category includes Parkland's share of refinery margins and profits from wholesale sales and realized gains (losses) on commodities forward contracts and US dollar forward exchange contracts.